

A photograph of two Black women smiling and embracing each other. The woman on the left has her eyes closed and is holding the other woman's face. The woman on the right is also smiling with her eyes closed. They are both wearing denim jackets. The background is blurred. A large blue semi-circle is overlaid on the left side of the image, containing the text.

2025 THIRD-QUARTER RESULTS

ZKB Swiss Equity Confernece
Guillaume Daniellot, CEO

Zurich, November 5, 2025

straumanngroup

STRONG 8.3 % ORGANIC GROWTH AND OUTLOOK CONFIRMED

Third-quarter revenue in 2025 ¹

602.2 m

Nine-month: 2.0 billion ¹

Organic revenue growth ^{1, 2}

8.3%

Nine-month: 9.6% ^{1, 2}

Orthodontics transformation

Smartee global partnership

Additional partnership with DentalMonitoring

Innovation

New SIRIOS X3

New intraoral scanner integrated into AXS

China

Campus inaugurated and in full production

Strengthening supply chain resilience ahead of VBP 2.0 in China

Outlook 2025 confirmed³

High-single digit organic revenue growth

with 30 to 60 basis points improvement of the core EBIT margin at constant 2024 currency rates

¹ Financials refer to continuous operations

2 ² Organic growth excluding FX and M&A effects

³ Barring unforeseen events

STRONG PERFORMANCE – REGIONAL DIFFERENCES REMAIN

Organic revenue growth in the third quarter

NAM

Q3 5.7%

Q3 24 2.0%

27 %*

EMEA

Q3 11.2%

Q3 24 11.4%

39 %*

LATAM

Q3 18.0%

Q3 24 18.9%

10 %*

APAC

Q3 3.2%

Q3 24 19.7%

24 %*

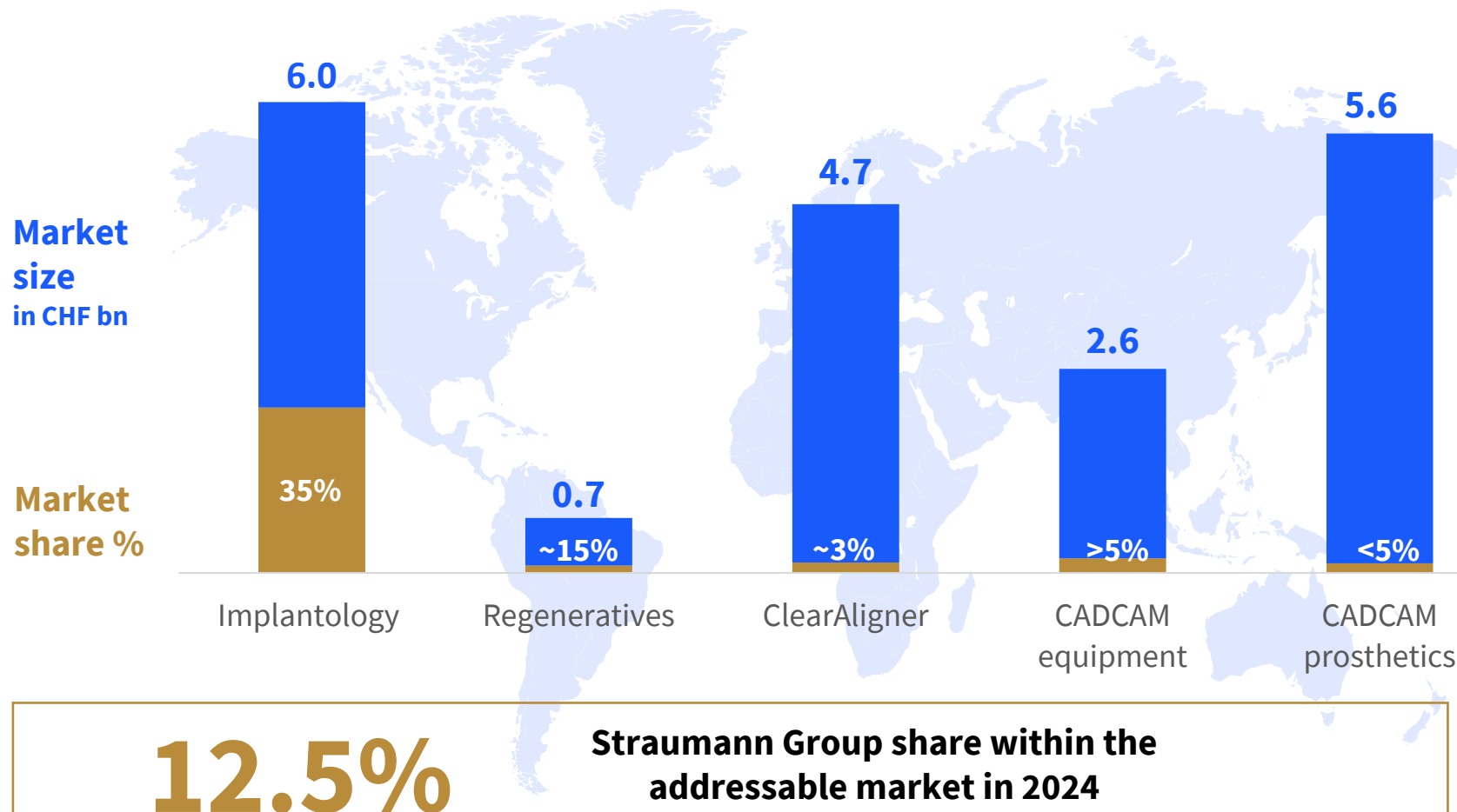
GROUP

Q3 25 8.3%

Q3 24 11.2%

HUGE OPPORTUNITIES – IMPLANTOLOGY & BEYOND

Addressable market of about CHF 20bn globally



**MARKET SHARE
GROWTH
THROUGH
INNOVATION**

FIRESIDE CHAT

Guillaume Daniellot & Daniel Jelovcan



straumanngroup