



DATWYLER Holding AG

6 November 2024

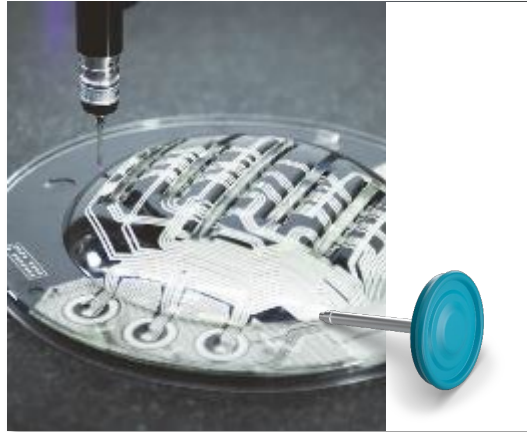


Leading partner for system-critical elastomer components in advanced applications



SAFER

High-quality stoppers and plungers in modern injection devices for precise drug administration



SMARTER

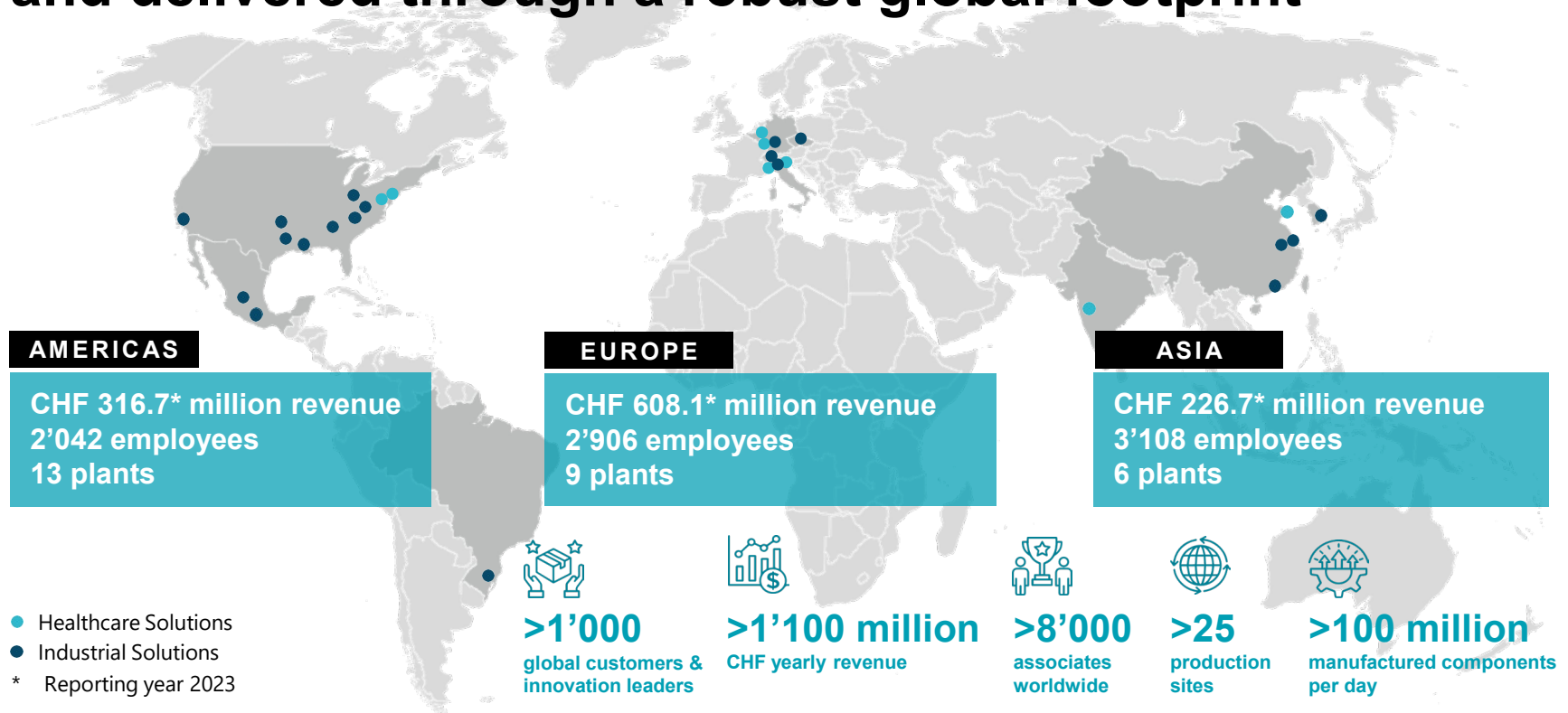
Elastomer components with integrated sensors and functions open-up new applications



MORE SUSTAINABLE

Use of recycleable materials in our production and high standards for end-to-end sustainability

High-performance components, engineered, produced and delivered through a robust global footprint



Unique market positioning in both Healthcare Solutions and Industrial Solutions

HEALTHCARE SOLUTIONS

- largest **technology portfolio** for elastomer components in injectable drug packaging
- quality-by-design, cGMP compliant **FirstLine plants** available in USA, Belgium and India
- exclusive "**pure-play**" positioning towards system suppliers as strategic advantage

INDUSTRIAL SOLUTIONS

- **co-engineered** system-critical components for demanding applications in Mobility, Connectors, F&B and General Industry
- customer-specific **material design and development** competence ready to support megatrends i.e. e-mobility, new energy, IoT



DIVERSIFIED IN ATTRACTIVE MARKETS

... we focus on strategic market segments with high barriers of entry and long-term growth perspectives



SUPERIOR QUALITY AND RELIABILITY

... our system-critical elastomer components create high customer value through functionality while taking a low cost share in the systems



PARTNER FOR THE ENTIRE VALUE CHAIN

... we master our product from solution design, material development, process engineering to serial delivery at highest operational excellence



GLOBAL PRESENCE

... over 8.000 Datwyler employees at more than 25 sites on four continents serve customers in over 100 countries with outstanding products

Healthcare Solutions

High-end quality offering of components and services for the pharmaceutical and biotech markets.

2023 Revenue:
CHF 469.0 M



Industrial Solutions

Customized system-critical components for various applications in Mobility, Connectors, General Industry and Food&Beverage.

2023 Revenue:
CHF 688.2 M

MOBILITY



CONNECTORS



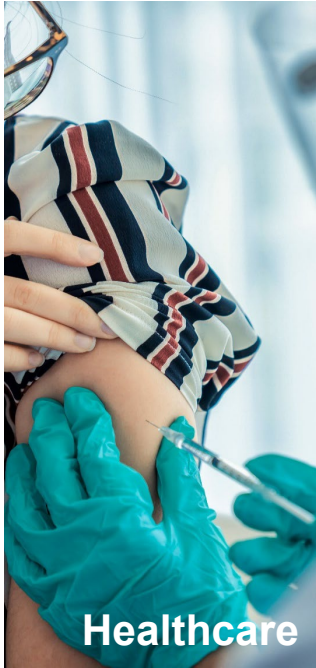
GENERAL INDUSTRY



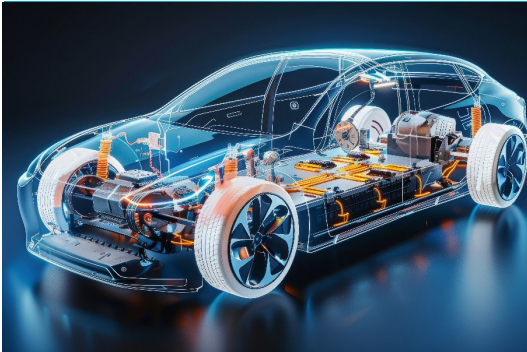
FOOD & BEVERAGE



The short-term development of our end-markets is heavily shaped by multiple influencing factors



Despite current weakness in particular markets, the major trends remain highly promising



BATTERY ELECTRIC VEHICLES

CAGR 2024–2030: 13.7%

Source: LCM: Q1 2024



HIGH VOLTAGE CONNECTORS

CAGR 2024–2030: 7.1%

Source: Market Research.com, Sept. 2024



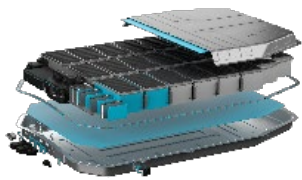
PRE-FILLED SYRINGES

CAGR 2024–2030: 10.8%

Source: Markets and Markets, July 2024

Product innovations to successfully enter first serial applications in various end-markets

SOLUTIONS FOR BATTERIES



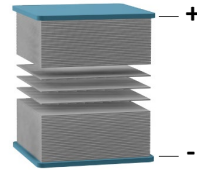
Our large portfolio of battery seals and thermal and electrically conductive components combines **safety and performance** for the highest level of thermal management.

SOFT DRY ELECTRODES



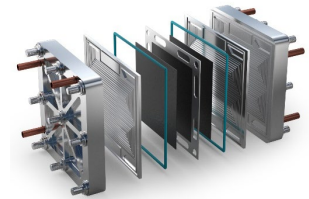
Soft dry electrodes can be used for easy, comfortable, and **long-term monitoring of bio-signals** like EEG, ECG, EMG and EOG for consumer as well as medical applications.

ELECTROACTIVE POLYMERS



Electro Active Polymers (EAP) represent a **groundbreaking actuation technology** known for its low energy consumption and diverse applications in haptic feedback and sensing.

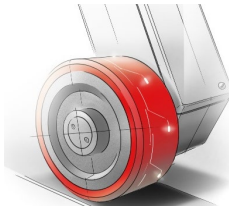
SOLUTIONS FOR HYDROGEN



Our portfolio of hydrogen seals have a **high level of compatibility towards hydrogen** and ensure the safe and reliable operation of production, transportation, storage, and end-use systems.

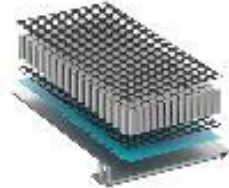
Datwyler's innovation pipeline is already filled with next generation materials and product technologies

EMBEDDED ELECTRONICS



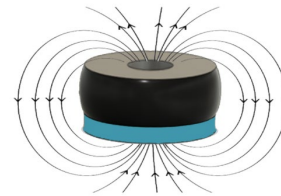
Our expertise allows us **embedding electronic components** such as temperature sensors, pressure and force sensors, RFID chips in elastomer components with complex shapes

ADVANCED MATERIALS



New elastomer materials with **higher functionality** (thermally conductive, electrically conductive, shielding properties, etc.) can provide solutions across many different applications.

MAGNETICALLY ACTIVE POLYMERS



Elastomer components with **magneto-mechanical behavior**. It combines both mechanical interface and sensors. Actuation, concurrent actuation and sensing (haptics) in flexible form factor.

We drive greater value through continued progress in our sustainability initiatives



Seven top-priorities to position Datwyler for profitable growth in attractive markets



Accelerate sales growth in high-value segments



Enhance synergies with global standards



Strengthen Datwyler as co-development partner



Create value through our sustainability activities



Shorten time-to-market for new products



Foster a culture of entrepreneurs



Advance our commercial excellence



Questions and answers

Financial calendar

06 FEB
2025



**Full Year 2024 Results
Investors Conference**

18 MAR
2025



**Annual General
Meeting**

22 JUL
2025



**Half Year 2025 Results
Investors Conference**



Disclaimer

This presentation contains forward-looking statements that reflect the Group's current expectations regarding market conditions and future events and are therefore subject to a number of risks, uncertainties and assumptions.

Unanticipated events could cause actual results to differ from those predicted and from the information contained in this presentation. All forward-looking statements in this presentation are qualified in their entirety by the foregoing.

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