

A photograph of two Black women embracing and smiling joyfully. The woman on the left has her eyes closed and is holding the other woman's face. The woman on the right is also smiling with her eyes closed. They are both wearing denim jackets. A large blue circular graphic is overlaid on the left side of the image, containing the event title and speaker information.

THE SWISS EQUITY CONFERNECE 2023

Guillaume Daniellot, CEO Straumann Group

Zurich, November 1, 2023

straumanngroup

STRONG THIRD-QUARTER RESULT

Third quarter revenue in CHF

571 m

Strong currency headwinds
Nine-month: CHF 1.8 billion

Organic revenue growth¹

11.4%

Different dynamics in various regions
Nine-month: 8.7%

Regional performance

China

Strong dynamics and increased volume

Digital solutions

AlliedStar

Enhancing intraoral scanner portfolio

Implants

iExcel

Pre-launch of new premium implant system

Outlook 2023²

Outlook confirmed

High single-digit revenue growth, profitability
at around 25%

REGIONAL VARIATIONS IN PATIENT FLOW DYNAMICS

ORGANIC REVENUE GROWTH IN THE THIRD QUARTER

NAM

Q3 5.5%

Q3 22 9.1%

29%*

LATAM

Q3 19.1%

Q3 22 20.9%

10%*

EMEA

Q3 6.6%

Q3 22 15.1%

39%*

22%*

APAC

Q3 26.8%

Q3 22 8.6%

GROUP
Q3 11.4%

A photograph of two Black women with curly hair, smiling and embracing each other. The image is partially covered by a large blue circular graphic on the left side.

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