



Creating anti-infective opportunities

David Veitch, CEO
Adesh Kaul, CFO

ZKB Swiss Equity Conference 2024

November 08, 2024



Introducing Basilea and the executive management team

- Founded in 2000 as a spin off from Roche
- Profitable Swiss commercial-stage biopharmaceutical company
- Approx. 160 employees
- Headquarters in Allschwil, Switzerland, in the Basel area life sciences hub
- Listed on the SIX Swiss Stock Exchange, Ticker: BSLN.SW



DAVID VEITCH
CEO

ADESH KAUL
CFO

MARC ENGELHARDT
MD, PH.D CMO

GERRIT HAUCK
PH.D. CTO

**LAURENZ
KELLENBERGER**
PH.D. CSO

JOINED 2014

2009

2010

2018

2000

PREVIOUS
ROLES



" Our experienced team brings deep expertise across Basilea's entire value chain."

Our focus is on identifying and generating commercial opportunities in the anti-infectives area

- We are focused on developing treatments for **severe bacterial and fungal diseases**
- Unmet medical needs:
 - Therapies with limited spectrum of activity
 - Growing resistance
 - Lack of oral dosing forms
 - Toxicities
- We strive to create sustainable value with meaningful benefits for patients and healthcare systems, generating long-term returns for investors and our partners
- Currently two revenue generating hospital anti-infective brands: Cresemba[®] and Zevtera[®]

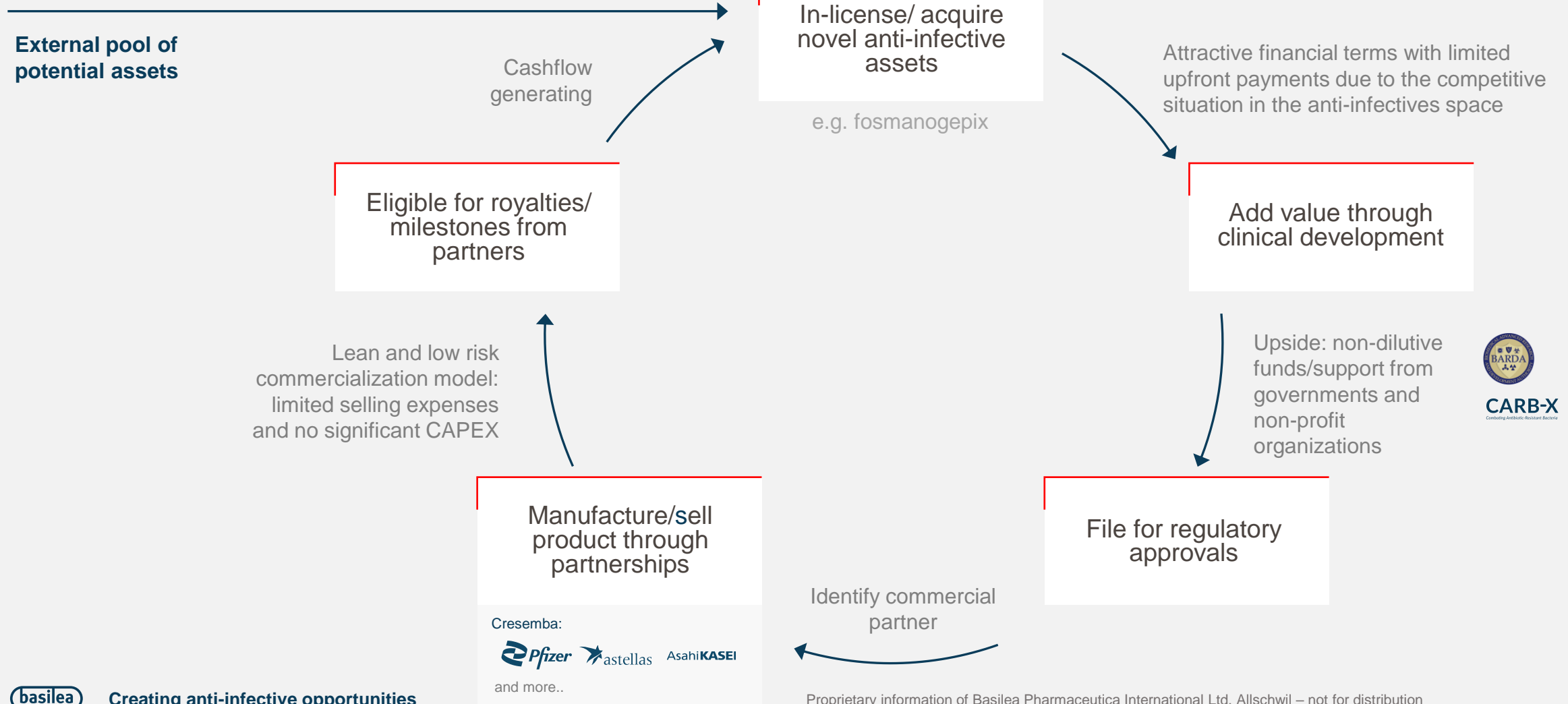


Manifestations of severe infections

<i>Candida spp.</i>	Bloodstream, abdominal, osteoarticular, cardiac, ocular, CNS, pulmonary
<i>Aspergillus spp.</i>	Pulmonary, sinuorbital, CNS, cardiac, cutaneous, abdominal
<i>Fusarium spp.</i>	Bloodstream, cutaneous, sinuorbital, ocular, CNS, pulmonary
Mucorales fungi	Pulmonary, sinuorbital, CNS, renal, cutaneous, abdominal
Staphylococci	Bloodstream, cutaneous, cardiac, abdominal, osteoarticular, pulmonary
Enterobacteriaceae	Bloodstream, urinary, pulmonary, cutaneous, abdominal, osteoarticular

Business model

Unique capabilities, limited acquisition and development costs, commercialization partnerships supporting profitability



Healthcare systems are spending > USD 20bn for hospital antifungals and antibiotics

GLOBAL SYSTEMIC HOSPITAL ANTIFUNGALS MARKET 2023

The hospital antifungal market is valued at

USD

4.4

billion

GLOBAL SYSTEMIC HOSPITAL ANTIBIOTICS MARKET 2023

The hospital antibiotics market is valued at

USD

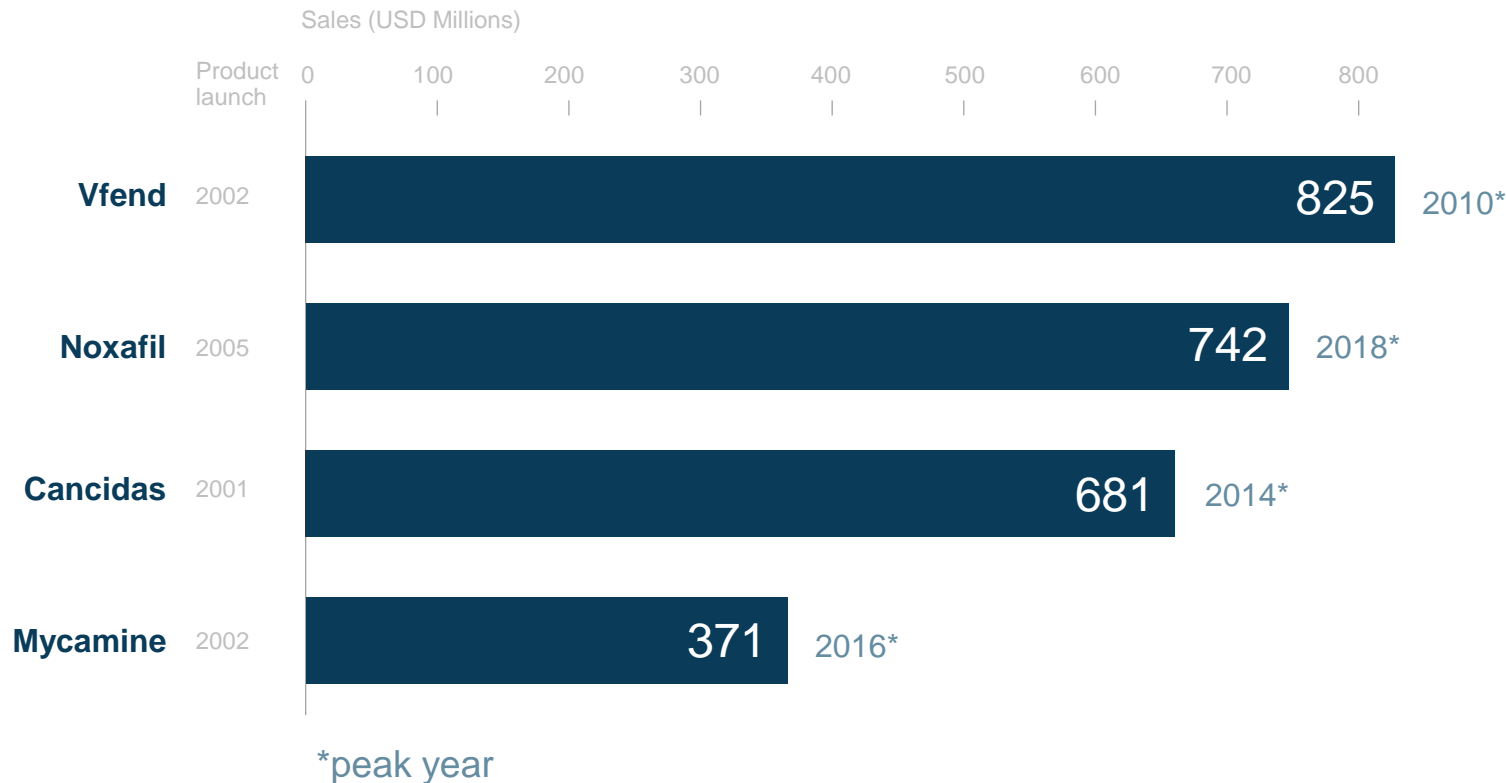
17.8

billion

Source: The Lancet Infectious Diseases, Global incidence and mortality of severe fungal disease, [https://doi.org/10.1016/S1473-3099\(23\)00692-8](https://doi.org/10.1016/S1473-3099(23)00692-8)

Source: The Lancet, Global mortality associated with 33 bacterial pathogens in 2019: a systematic analysis for the Global Burden of Disease Study 2019, [https://doi.org/10.1016/S0140-6736\(22\)02185-7](https://doi.org/10.1016/S0140-6736(22)02185-7)

Commercially successful hospital antifungals have achieved peak sales of ~ 600-900 USD mn



- Sales of branded antifungals typically peak around the time of their loss of exclusivity (more than 10 years market opportunity)
- Basilea’s Cresemba is already today achieving approximately USD 500 mn annual sales with continued strong double-digit year on year growth

Pfizer Inc., 2010 Financial Report, page 25
 Merck & Co., Inc., Commission File No. 1-6571, page 124

Merck & Co., Inc., Commission File No. 1-6571, page 43
 Astellas Pharma Inc., IFRS, Financial results for the fiscal year 2017 (FY2017), page 6

Innovative anti-infective pipeline

Products / Product candidates / Indications	Preclinical	Phase 1	Phase 2	Phase 3	Market
ANTIFUNGALS					
Cresemba® isavuconazole Invasive aspergillosis and mucormycosis (US, EU and several other countries) ¹ Aspergillosis, (including invasive aspergillosis and chronic pulmonary aspergillosis), mucormycosis and cryptococcosis (Japan)					
Fosmanogepix Candidemia / invasive candidiasis (including <i>Candida auris</i>) Invasive mold infections (including invasive aspergillosis, fusariosis, Scedoporium and Lomentospora, mucormycosis and other rare mold infections)					
BAL2062 Invasive aspergillosis					
ANTIBACTERIALS					
Zevtera® ceftobiprole Hospital- and community-acquired bacterial pneumonia (HABP, CABP) (major European and several other countries) <i>Staphylococcus aureus</i> bacteremia (SAB), acute bacterial skin and skin structure infections (ABSSSI) and community-acquired bacterial pneumonia (CABP) (US)					
Tonabacase Severe staphylococcal infections					
LptA inhibitor Severe Enterobacteriaceae infections					
Internal research					
Focus for in-licensing and acquisitions					

¹ The registration status and approved indications may vary from country to country.

Non-dilutive R&D funding

BARDA Other Transaction Agreement (OTA)

- Entered into in September 2024¹
- Flexible contracting mechanism to foster innovation, promote collaboration and enable faster development timelines
- Initial commitment of USD 29 million for development of antifungals fosmanogepix and BAL2062
- Potential total funding of up to ~USD 268 million
- Reimbursement of about 60% of the total costs for the development of designated first-in-class antifungals and antibacterials in Basilea's portfolio over the term of the agreement (12 years)
- BARDA and Basilea can jointly decide to move drug candidates into and out of the portfolio

CARB-X (Combating Antibiotic-Resistant Bacteria Biopharmaceutical Accelerator)

- Funding agreement since April 2024 for LptA inhibitor program (antibiotic)²
- Initial funding of up to USD 0.9 million supports the work until candidate nomination
- Potential additional funding to continue preclinical and early clinical development of the antibiotics program if the project achieves certain milestones

¹ OTA number 75A50124C00033

² Agreement number 75A50122C00028 and WT224842

Anti-infective pipeline









Antifungals



Cresemba[®]

Global commercial partnership

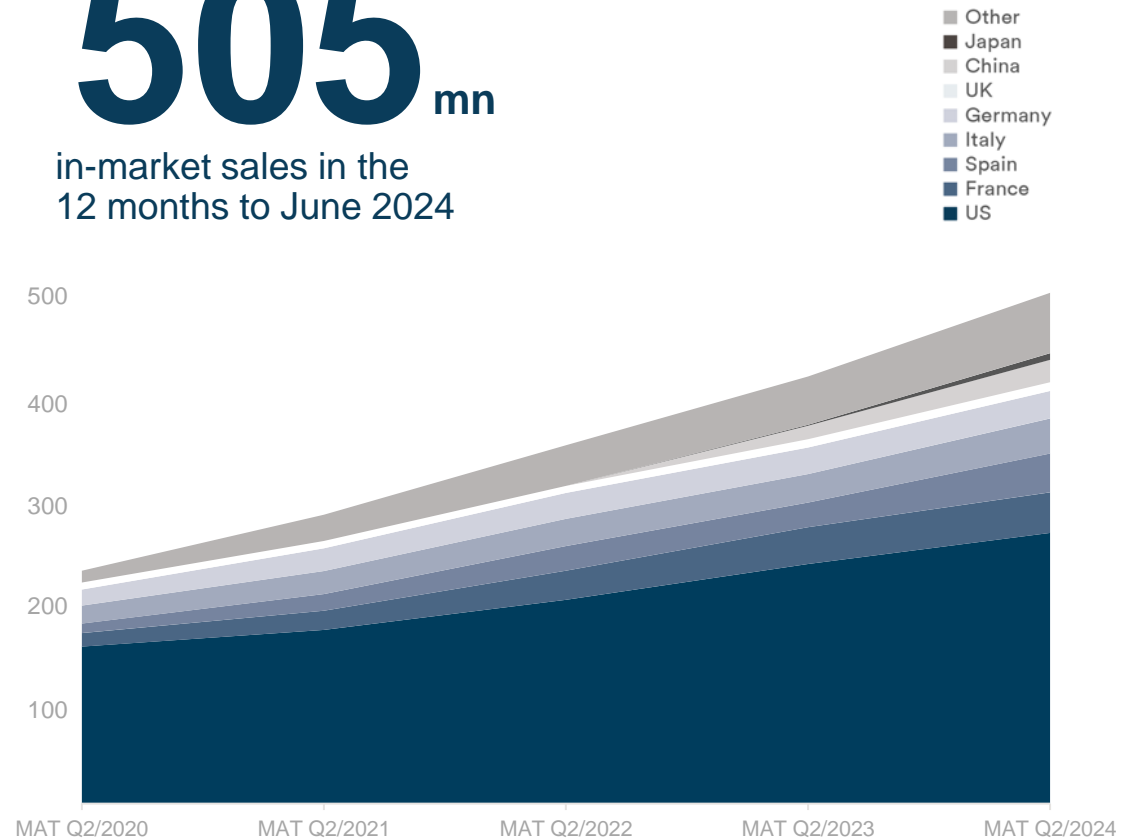
Marketed in
73
countries

United States	
Canada	
Latin America	
Europe (excluding Nordics)	
Nordics	
MENA Region	
Asia-Pacific and China	
Japan	

In-market sales

USD **505** mn

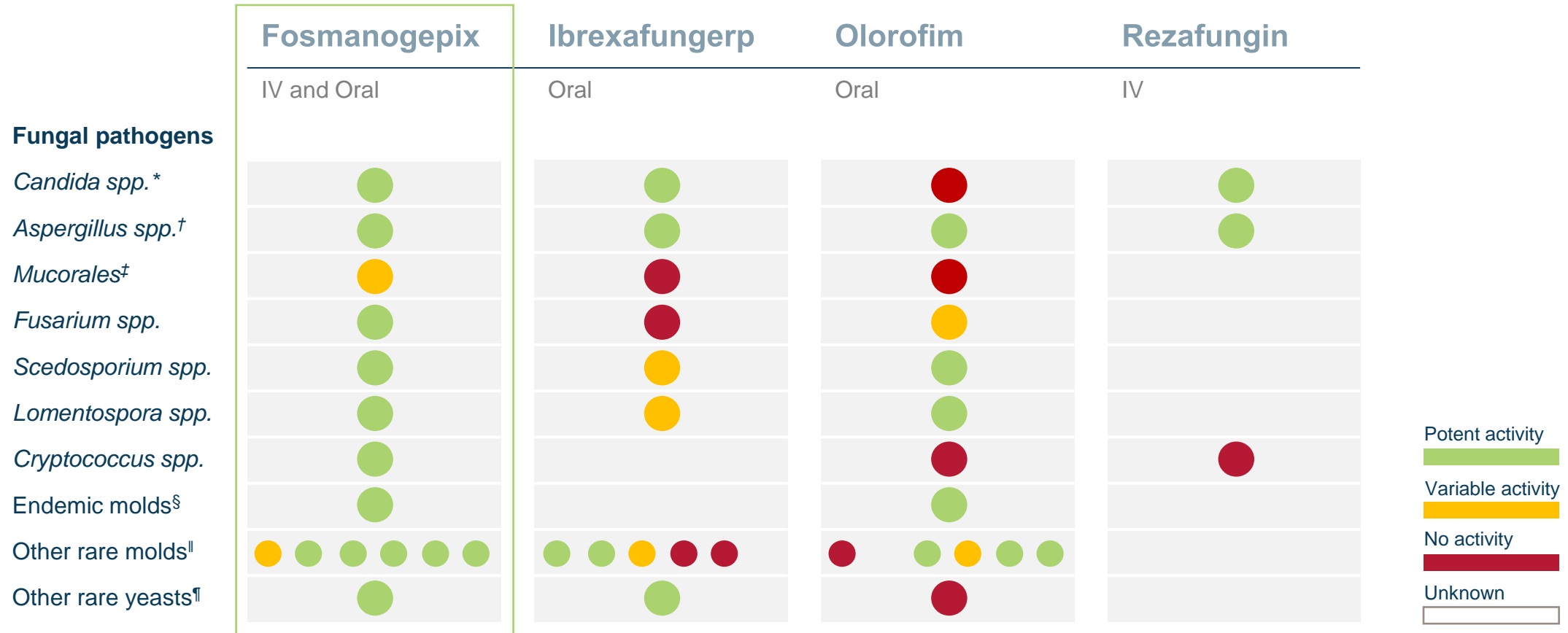
in-market sales in the 12 months to June 2024



Fosmanogepix – Our next potential key product and mid-term value driver

- First-in-class, intravenous and oral antifungal with a novel mechanism of action
- Broad spectrum antifungal activity against yeasts, molds and dimorphic fungi, including *Candida auris*, azole-resistant *Aspergillus* spp. and *Fusarium* spp.
- Three successfully completed phase 2 studies for the treatment of
 - Candidemia, including *Candida auris*
 - Mold infections
- Phase 3-ready for yeast and mold infections
- Potential to become our next leading commercial product and mid-term value driver
- Asset acquired from Pfizer, which maintains the right of first negotiation for commercialization

Fosmanogepix – Potent broad-spectrum activity



* including *C. albicans*, *C. auris*, *C. dubliniensis*, *C. glabrata*, *C. krusei*, *C. lusitanae*, *C. parapsilosis*, *C. tropicalis*. Fosmanogepix not active against *C. krusei*.

† including *A. calidoustus*, *A. fumigatus* (including azole-resistant), *A. flavus*, *A. lentulus*, *A. nidulans*, *A. niger*, *A. terreus*, *A. tubingensis*.

‡ including *Cunninghamella spp.*, *Lichtheimia spp.*, *Mucor spp.*, *Rhizopus spp.*

§ including *Blastomyces dermatitidis*, *Coccidioides immitis*, *Histoplasma capsulatum*.

¶ including *Alternaria alternata*, *Cladosporium spp.*, *Paecilomyces variotii*, *Purpureocillium lilacinum*, *Scopulariosis spp.*, *Rasamsonia spp.*

¶ including *Trichosporon asahii*, *Exophiala dermatitidis*, *Malassezia furfur*.

Adapted from Hoenigl M, Sprute R, Egger M et al. *Drugs*. 2021;81:1703-1729.

Fosmanogepix – Global phase 3 program

Candidemia / Invasive candidiasis

- Randomized, double-blind, non-inferiority study
 - Approximately 450 patients
- Fosmanogepix IV (oral step-down fosmanogepix) vs caspofungin IV (oral step-down to fluconazole)
- Primary endpoints
 - FDA: Survival at 30 days
 - EMA: Overall response at end-of-study treatment
- Protocol and initial Health Authority approvals obtained
- Study initiated September 2024

Invasive mold infections (IMI)

- Randomized, open-label study including non-controlled salvage treatment arm
 - Approximately 200 patients
- Cohorts of invasive mold disease including IMI caused by:
 - *Aspergillus* spp.
 - *Fusarium* spp.
 - *Scedosporium* spp.
 - *Lomentospora prolificans*
 - Mucorales fungi, or
 - Other multi-drug resistant molds
- Fosmanogepix IV or oral vs best available therapy
- Endpoints include survival and overall response
- Expected study start around year-end 2024

BAL2062 – For the treatment of invasive aspergillosis

PLACE IN THERAPY

First-line IV treatment of invasive aspergillosis (incl. azole-resistant) with the potential to deliver superior efficacy to standard-of-care

KEY ATTRIBUTES

- New mode of action
- No cross-resistance
- Rapidly fungicidal
- Potential for superior efficacy
- No DDIs expected

NEXT STEPS

Preclinical profiling studies ongoing. Start clinical phase 2 program in 2025

Anti-infective pipeline

Antibacterials



Zevtera[®] — An introduction

- Broad-spectrum hospital anti-MRSA cephalosporin (including Gram-negative bacteria)
 - Rapid bactericidal activity
 - Potential to replace antibiotic combinations
 - Efficacy demonstrated in phase 3 clinical studies in SAB, ABSSSI and pneumonia^{1, 2, 3}
 - Low propensity for resistance development¹
 - Safety profile consistent with the cephalosporin class safety profile, demonstrated in both adult and pediatric patients^{1, 2, 3, 4}
- Marketed in selected countries in Europe, Latin America, the MENA-region and Canada
- US FDA approval in April 2024

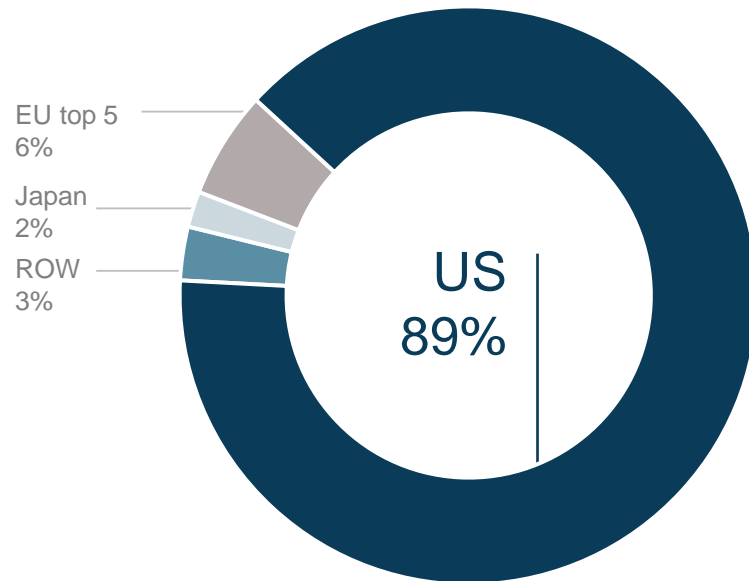


Approved in major European countries & several non-European countries for both hospital-acquired bacterial pneumonia (HABP), excluding ventilator-associated pneumonia (VAP), and community-acquired bacterial pneumonia (CABP). Indicated in the US for the treatment of adult patients with *Staphylococcus aureus* bloodstream infections (bacteremia) (SAB), including right-sided infective endocarditis, and adult patients with acute bacterial skin and skin structure infections (ABSSSI) and for adult and pediatric patients (3 months to less than 18 months old) with community-acquired bacterial pneumonia (CABP).

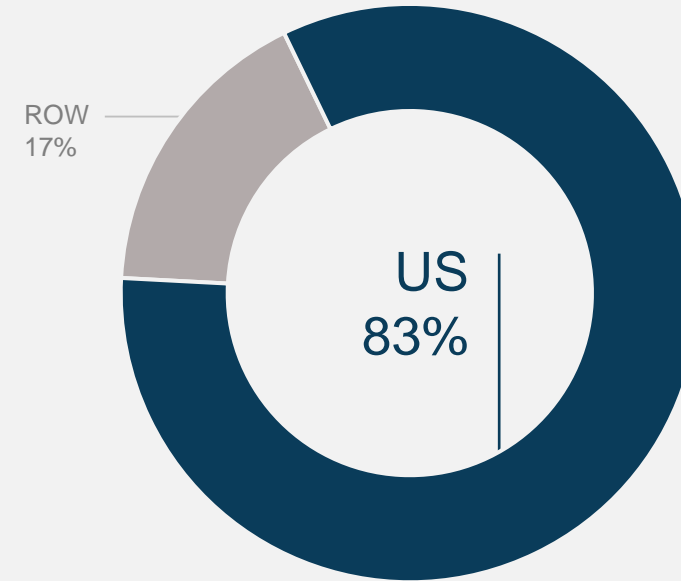
¹ Syed YY. *Drugs*. 2014;74:1523-1542 and Basilea data on file.
² Overcash JS et al. *Clin Infect Dis*. 2021;73:e1507-e1517.
³ Holland TL et al. *N Engl J Med* 2023;389:1390-1401.
⁴ Rubino CM et al. *Pediatr Infect Dis J*. 2021;40:997-1003.

Hospital anti-MRSA antibiotics; US being the most important commercial region

Daptomycin sales by region
(2015, before LOE)



Ceftaroline sales by region
(MAT Q2 2024)



MRSA: Methicillin-resistant *Staphylococcus aureus*; LOE: Loss of exclusivity; ROW: Rest Of World; MAT: Moving annual total; Source: IQVIA Analytics Link, June 2024

Zevtera — Strategy for accessing the US market

FDA approved three indications April 3, 2024:

- 1 *Staphylococcus aureus* bacteremia (SAB)¹, including right-sided endocarditis
- 2 Acute bacterial skin and skin structure infections (ABSSSI)²
- 3 Community-acquired bacterial pneumonia (CABP, adult and pediatric)³



- Phase 3 program largely funded by BARDA (~USD 112 million, or approximately 75 percent of the costs related to the SAB and ABSSSI phase 3 studies, regulatory activities and non-clinical work)⁴
- Qualified Infectious Disease Product (QIDP) designation extends US market exclusivity to 10 years from approval
- Commercialization planned through partnership
 - Partnering negotiations ongoing



¹ Holland TL et al. N Engl J Med 2023;389:1390-1401.

² Overcash JS et al. Clin Infect Dis. 2021;73:e1507-e1517.

³ Nicholson SC et al. International Journal of Antimicrobial Agents 2012 (39), 240-246

⁴ Contract number HHSO100201600002C

Tonabacase – For superior outcomes in staphylococcal infections

PLACE IN THERAPY

Adjunct therapy to standard-of-care antibiotics in complicated staphylococcal infections, including infective endocarditis

KEY ATTRIBUTES

- New mode of action
- Highly potent
- Rapidly bactericidal
- Active in biofilms
- Low risk of resistance development

NEXT STEPS

Preclinical profiling studies ongoing. Decision on definitive licensing option (around year-end 2024)

LptA inhibitors – Next generation first-in-class antibacterials

PLACE IN THERAPY

New treatment option for the most frequent Gram-negative pathogens causing bloodstream infections (Enterobacteriaceae), including carbapenem-resistant isolates

KEY ATTRIBUTES

- New mode of action
- Bactericidal
- Highly potent
- No cross-resistance to other antibiotic classes

NEXT STEPS

Start first-in-human studies in 2026



Financials & Outlook

Financial report

Financial review

Overview

The following discussion of the financial condition and results of the operations of Basilea Pharmaceutica Ltd, Alschwil ("Basilea") and its subsidiaries (the "Company") should be read in conjunction with the consolidated financial statements, which have been prepared in accordance with US GAAP and the related notes thereto included in this annual report. This discussion contains forward-looking statements which are based on assumptions about the Company's future business that involve risks and uncertainties. The Company's actual results may differ materially from those anticipated in these forward-looking statements.

Basilea through its operating company Basilea Pharmaceutica International, Ltd. Alschwil ("Basilea International"), is a commercial-stage biopharmaceutical company committed to discovering, developing and commercializing innovative drugs to meet the needs of patients with severe bacterial and fungal infections.

The Company recognized total revenue of CHF 157.6 million in 2022. Total revenue in 2022 included CHF 155.5 million from Basilea's two marketed products, the antifungal Casarex (casarexazole) and the antibiotic Leracta (lefacthophol), and CHF 2.1 million from other revenue in the amount of CHF 7.4 million (2021: CHF 25.4 million).

In 2022, the Company invested CHF 71.9 million (2021: CHF 71.9 million) in research and development, mainly related to activities on casarexazole, leracta and other products in the Company's research portfolio as well as in the development and commercialization of its pipeline products. The Company also incurred other expenses for the expansion of its R&D portfolio, including the acquisition of the anti-fungal benzimidazole and SGLT2R1, and the related infrastructure of the anti-fungal benzimidazole and SGLT2R1, and the related infrastructure of the anti-fungal benzimidazole and SGLT2R1.

Research and development expenses including costs for the acquisition of the anti-fungal benzimidazole and SGLT2R1, and the related infrastructure of the anti-fungal benzimidazole and SGLT2R1, amounted to CHF 58.8 million (2021: CHF 58.8 million).

Cash and cash equivalents and restricted cash amounted to CHF 202.1 million as of December 31, 2022, compared to CHF 208.5 million as of December 31, 2021. The Company paid back the 2022 convertible bonds in December 2022, which amounted to CHF 55.5 million as of December 31, 2022. The convertible bonds were partially financed with a new stock offering of CHF 100 million in 2022, which CHF 95.5 million was already paid back as of December 31, 2022.

Results of operations

The following table outlines the Company's consolidated results of operations for the fiscal years 2022 and 2021.

	2022	2021
Product revenue	155.5	155.5
Contract revenue	1.4	25.4
Other revenue	0.7	16.5
Total revenue	157.6	197.4
Cost of products sold	(26.8)	(13.8)
Research & development expenses	(71.9)	(71.9)
Selling, general & administrative expenses	(58.8)	(58.8)
Total cost and operating expense	(157.5)	(144.5)
Operating result	0.1	52.9
Interest income	1.7	0.3
Other income	(0.2)	(0.3)
Other expenses	2.4	2.5
Income taxes	(4.6)	(1.2)
Net profit	2.1	2.1
	0.0	0.0
	10.5	12.1

Revenue
Total revenue included product revenue in the amount of CHF 155.5 million (2021: CHF 155.5 million) and contract revenue in the amount of CHF 1.4 million (2021: CHF 25.4 million). Product revenue resulted from sales to Pfizer in the amount of CHF 14.1 million (2021: CHF 15.9 million) and product sales to other distribution and license partners of CHF 21.9 million (2021: CHF 15.8 million).

Contract revenue resulted from royalty payments from Astellas of CHF 51.1 million (2021: CHF 42.8 million) royalty payments and a sales milestone payment of CHF 30.0 million. Furthermore, the Company recognized contract revenue from Pfizer of CHF 21.4 million (2021: CHF 23.4 million), including royalty payments of CHF 21.4 million (2021: CHF 12 million) and sales milestone payments of CHF 26.2 million (2021: CHF 15.0 million).

In other revenue the Company recognized CHF 4.2 million related to its agreement with BARDA (2021: CHF 8.4 million) and CHF 0.0 million related to licensing transactions (2021: CHF 24.6 million).

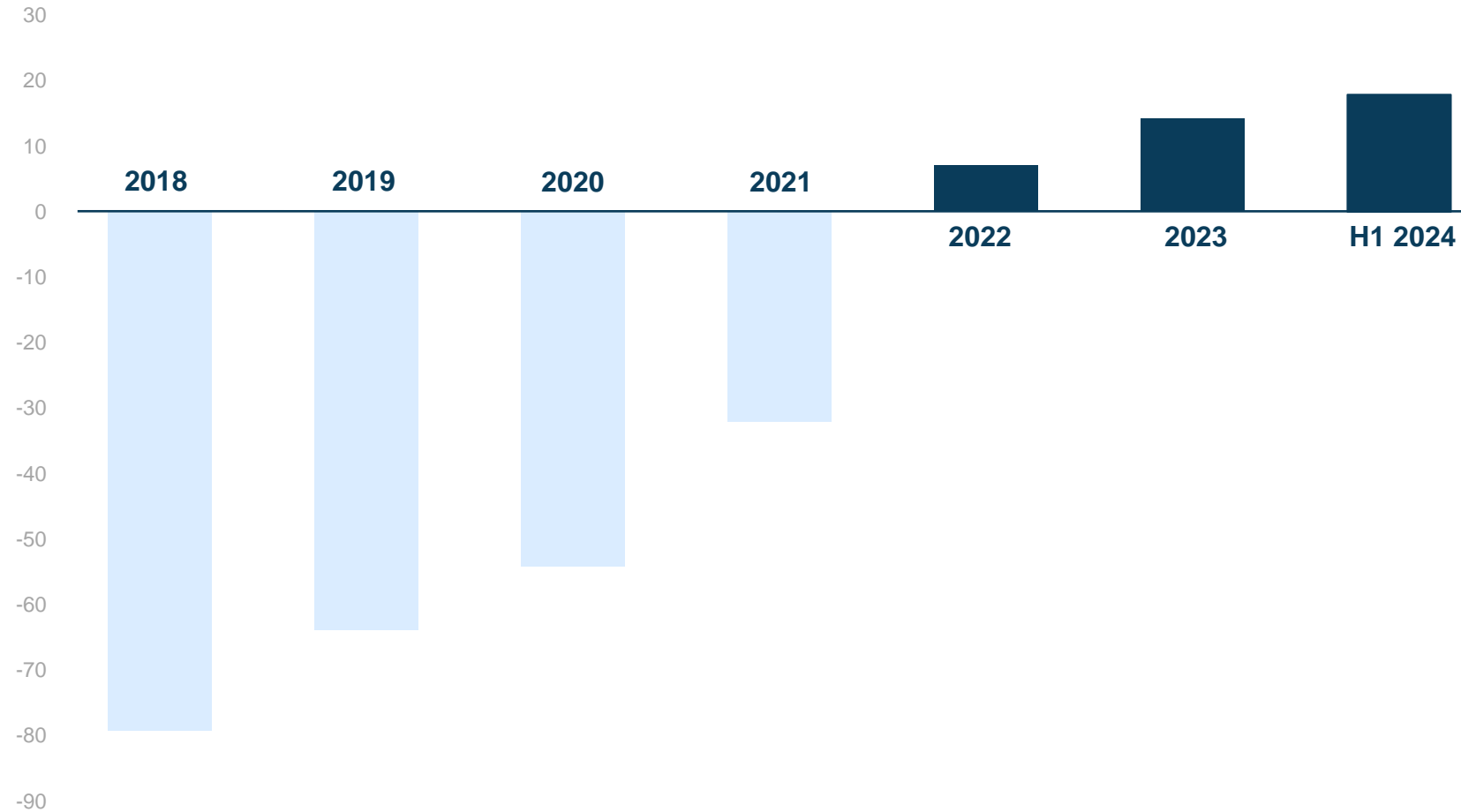
Cost of products sold
The Company recognized cost of products sold of CHF 26.8 million for Casarex and Leracta (2021: CHF 24.6 million).

Strong financial results H1 2024 – Cresemba royalty growth, sustained profits and positive cash flow

In CHF million	H1 2024	H1 2023	2023
Cresemba and Zevtera related revenue	73.3	80.5	150.3
of which royalty income	42.8	36.7	78.9
of which milestone payments	2.9	30.6	32.2
Total revenue	76.3	84.9	157.6
Cost of products sold	18.1	10.0	26.8
Operating expenses	48.9	38.0	111.6
Operating result	9.3	36.9	19.2
Net profit	20.7	31.8	10.5
Net financial debt (as of June 30, 2024/2023 and December 31, 2023)	26.2	38.1	46.6

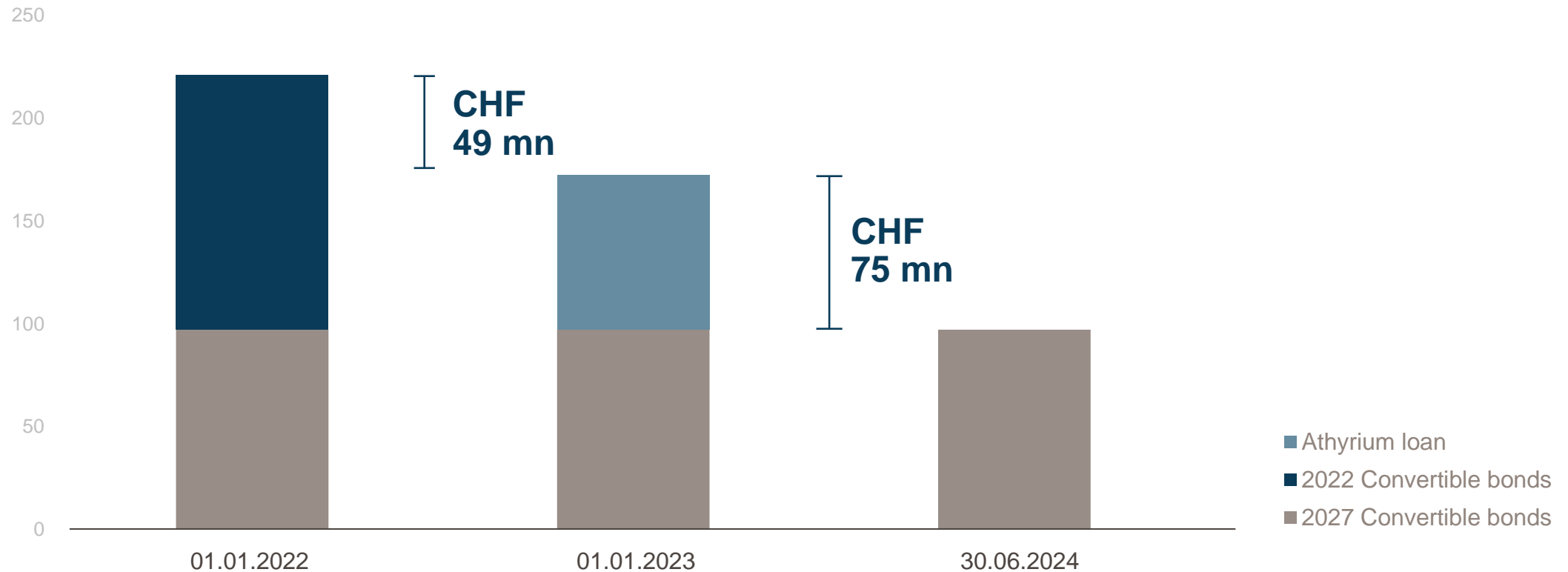
Note: Consolidated figures in conformity with US GAAP; rounding applied consistently

Cash flows from operating activities (in CHF mn)



Note: Consolidated figures in conformity with US GAAP; rounding applied consistently

CHF 124 mn reduction of debt level 2022 – H1 2024



Note: Figures in CHF mn

Increased FY 2024 financial guidance

In CHF million	FY 2023	FY 2024 (previous guidance)	FY 2024 (current guidance)
Cresemba and Zevtera related revenue	150.3	~190	~190
<i>of which royalty income</i>	78.9	~92	~92
Total revenue	157.6	~196	~203
Cost of products sold	26.8	~40	~40
Operating expenses	111.6	~120	~120
Operating result	19.2	~36	~43
Net profit	10.5	~42	~60

Note: Consistent rounding was applied.

Key milestones

	Product	H1 2024	H2 2024
Antibacterials	Ceftobiprole (Zevtera)	✓ US FDA approval	
	Tonabacase		Executing US partnership
Antifungals	Isavuconazole (Cresemba)	✓ EMA/CHMP positive opinion on pediatric indication	✓ EC decision on pediatric indication
	Fosmanogepix		✓ Initiate phase 3 study in candidemia / invasive candidiasis Initiate phase 3 study in mold infections (around year-end)

Increasing Cresemba & Zevtera revenue

In-licensing and acquisition of anti-infectives

Advancement of preclinical and clinical anti-infective assets

Non-dilutive R&D funding for anti-infectives portfolio

Disclaimer and forward-looking statements

This communication, including the accompanying oral presentation, contains certain forward-looking statements, including, without limitation, statements containing the words “believes”, “anticipates”, “expects”, “supposes”, “considers”, and words of similar import, or which can be identified as discussions of strategy, plans or intentions. Such forward-looking statements are based on the current expectations and belief of company management, and are subject to numerous risks and uncertainties, which may cause the actual results, financial condition, performance, or achievements of Basilea, or the industry, to be materially different from any future results, performance, or achievements expressed or implied by such forward-looking statements. Such factors include, among others, the following: the uncertainty of pre-clinical and clinical trials of potential products, limited supplies, future capital needs and the uncertainty of additional funding, compliance with ongoing regulatory obligations and the need for regulatory approval of the company’s operations and potential products, dependence on licenses, patents, and proprietary technology as well as key suppliers and other third parties, including in preclinical and clinical trials, acceptance of Basilea’s products by the market in the event that they obtain regulatory approval, competition from other biotechnology, chemical, and pharmaceutical companies, attraction and retention of skilled employees and dependence on key personnel, and dependence on partners for commercialization of products, limited manufacturing resources, management’s discretion as to the use of proceeds, risks of product liability and limitations on insurance, uncertainties relating to public health care policies, adverse changes in governmental rules and fiscal policies, changes in foreign currency and other factors referenced in this communication. Given these uncertainties, prospective investors are cautioned not to place undue reliance on such forward-looking statements. Basilea disclaims any obligation to update any such forward-looking statements to reflect future events or developments, except as required by applicable law.



**Creating anti-infective
opportunities**

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