Company presentation

ecorobotix

ZKB Best Swiss Equity Conference, November 2026



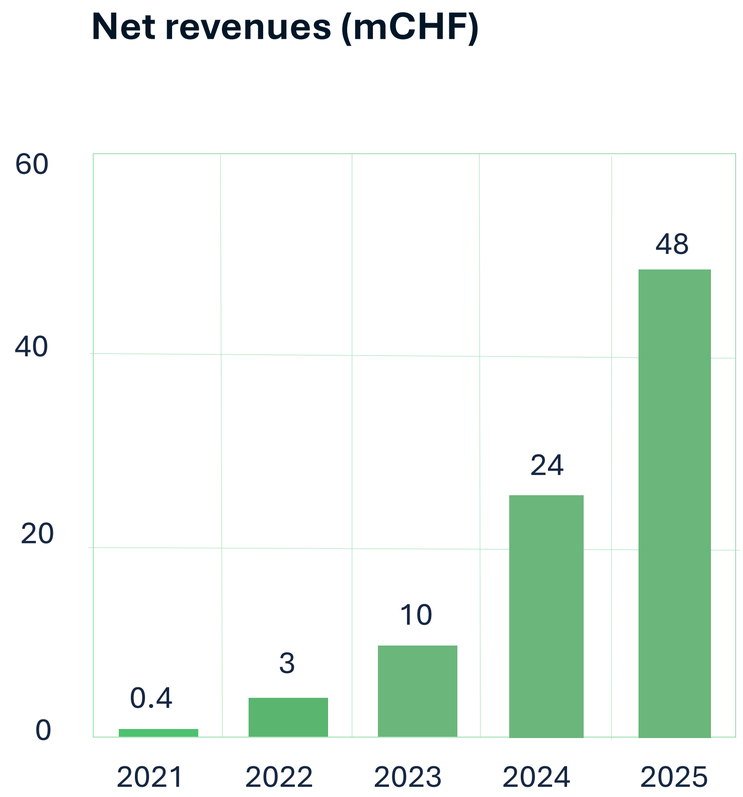
Certified B Corporation

STRICTLY CONFIDENTIAL

Management summary

Ecorobotix today

- World leader in ultra high precision **plant-by-plant spraying** for crop care with ca. 70% market share
- HQ in Yverdon, Switzerland, 250 employees worldwide
- AI-based robotics (“**physical AI**”) enable pesticide savings up to 95% and crop yield increase up to 20%.
- Complete range of 2 to 12 meter sprayers for vegetables and turf. 1000 units sold in Europe, America and Oceania
- € 200m raised, last round led by Highland Europe in ‘25.
- Exit plan: IPO or growth investor end of 2028



The problem

Pesticide pollution in 2/3 of the world's agriculture land

Environmental issues



Loss of biodiversity (plants and animals), pollution in soil, water and air

Human health issues

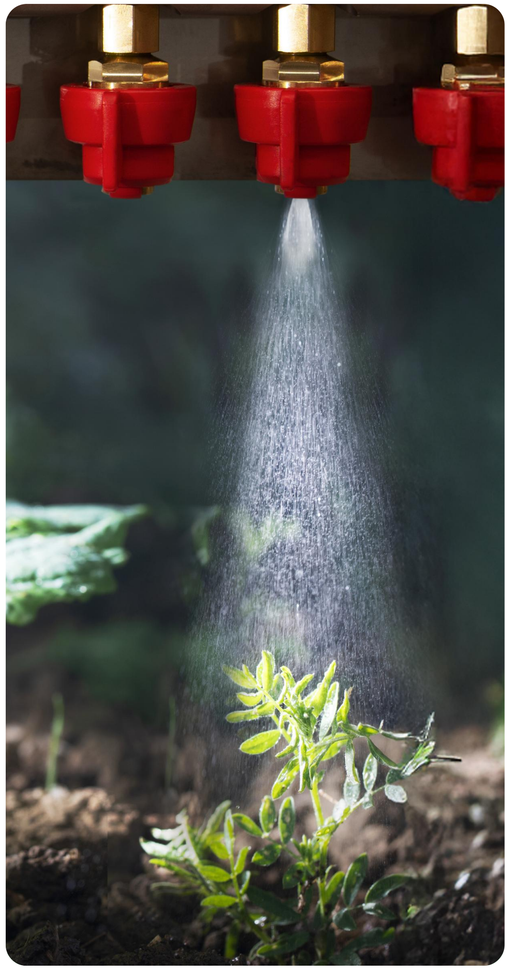


Cancers, fertility issues, diabetes, endocrine disruption, etc.

Source: Nature Geoscience, 2021 study "risk of pesticide pollution at global scale"

The solution

Ultra high precision plant-by-plant spraying based on AI



Spot spraying right on target brings
up to 95% pesticide savings!

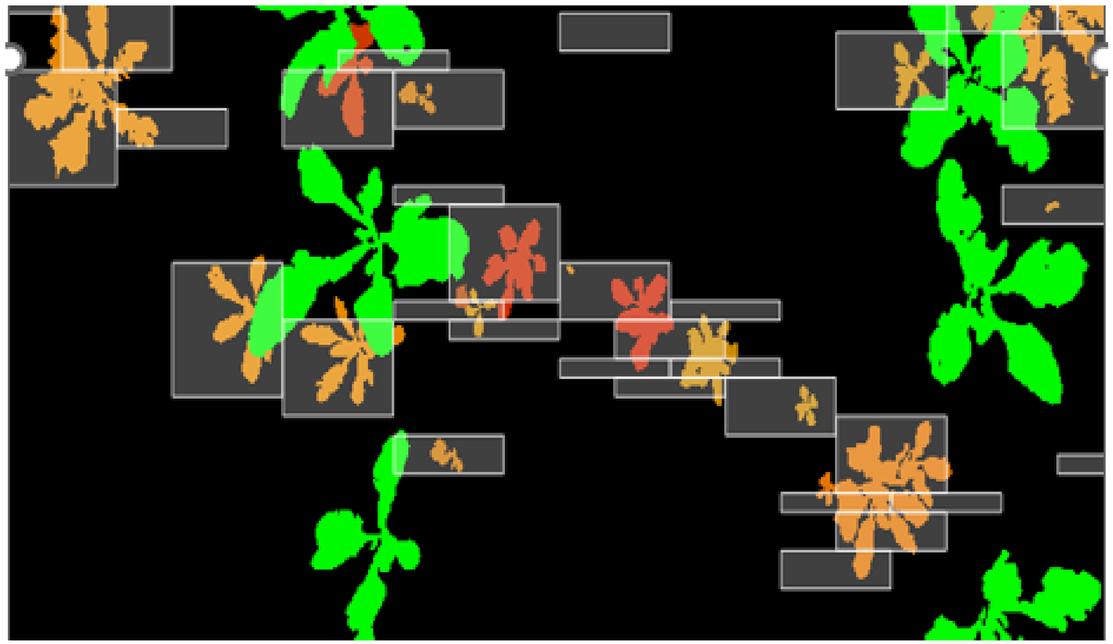
- No/little wind drift
- Variable dosage
- Plant-by-plant treatment

Ecorobotix

“Physical AI” for farming: plant-by-plant spraying for crop care

Hardware + **Agronomic software**





Ecorobotix mission

> Plant-by-plant crop care with zero residue in food and nature

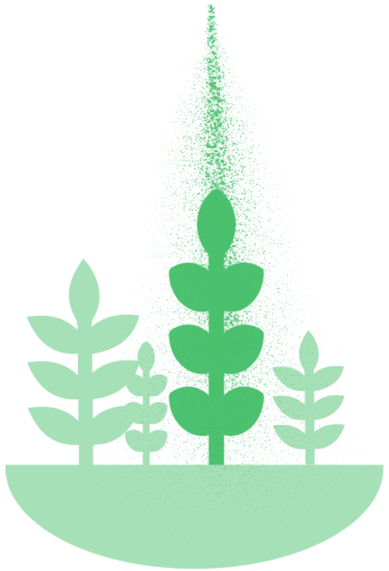


Ecorobotix mission

Leading the transition to sustainable crop care at scale: “3 Rs”



1. REDUCE chemicals



2. REPLACE selectivity



Selective herbicides

Non-selective (synthetic or organic)

3. REGENERATE biodiversity



Ecorobotix mission (3R)

Reduce spray volumes for very small weeds, at 8 kmh speed



Ecorobotix mission (3R)

Replace with non-selective pesticides, without touching the plant



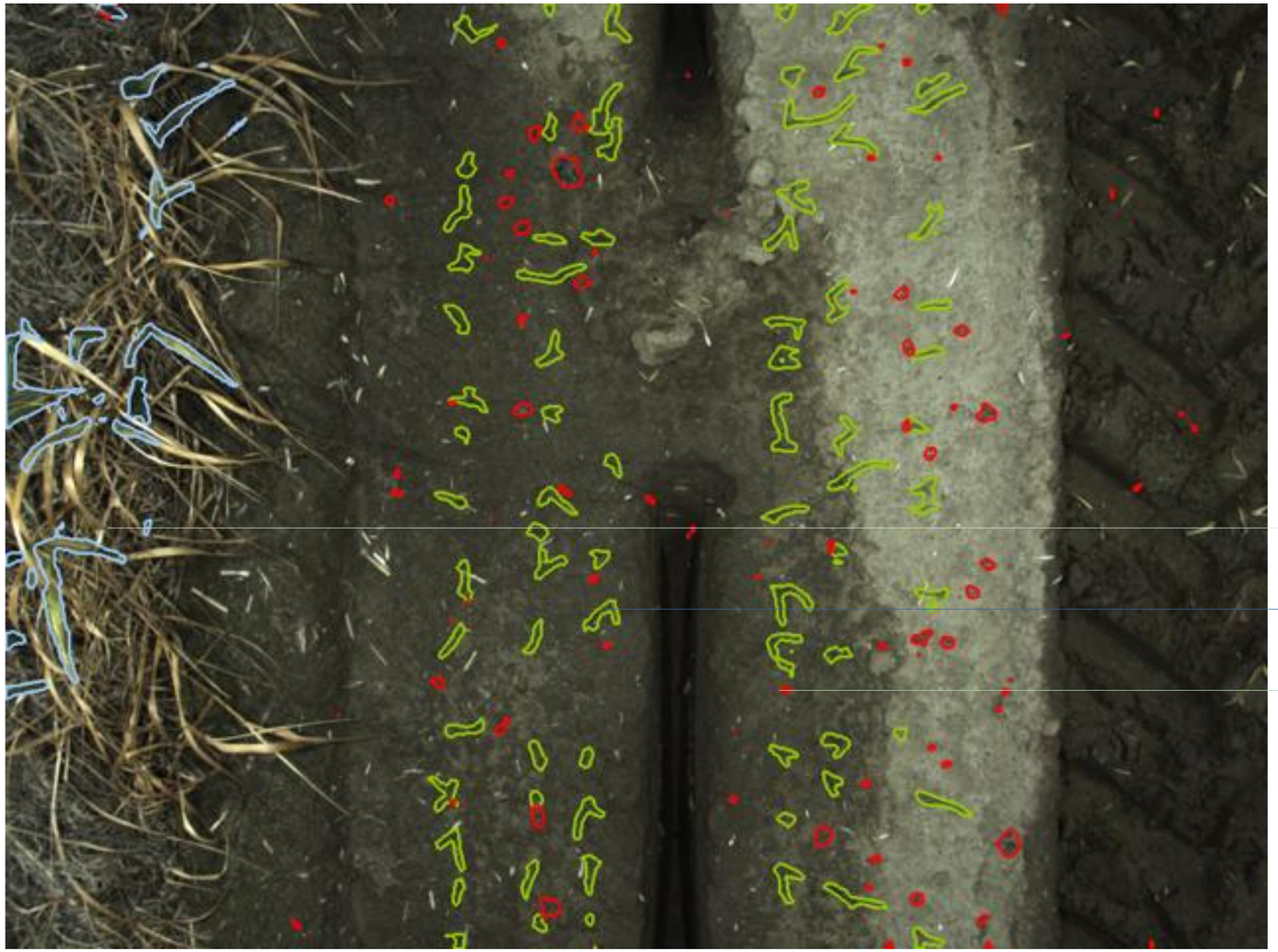
Left: broccoli weeded with non-selective herbicide.

Right: mechanical weeding of broccoli, covered by weeds

Ecorobotix mission (3R)

Regenerate: e.g. managing barley cover crop in onions





Barley

Onions

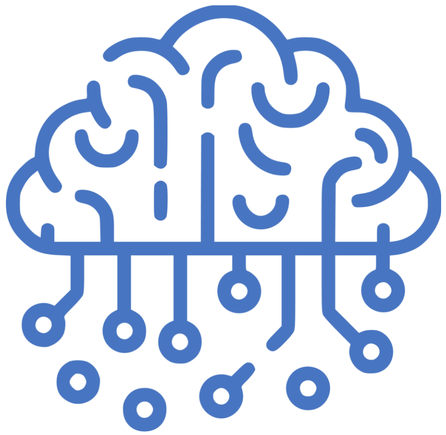
Weeds

“from AI to AI”

Value transfer >$100B potentially from Chemical to AI-based Tech



>$100B p.a.
saving potential!



Today’s crop care

Costs are mainly in oil & gas-based inputs: $85B for pesticides p.a.[1)] and $173B for fertilizers[2)]= $250B. Spraying tech costs are negligeable ($5B p.a.).

1) The business research company, 2022
2) Business Research Insights, 2024

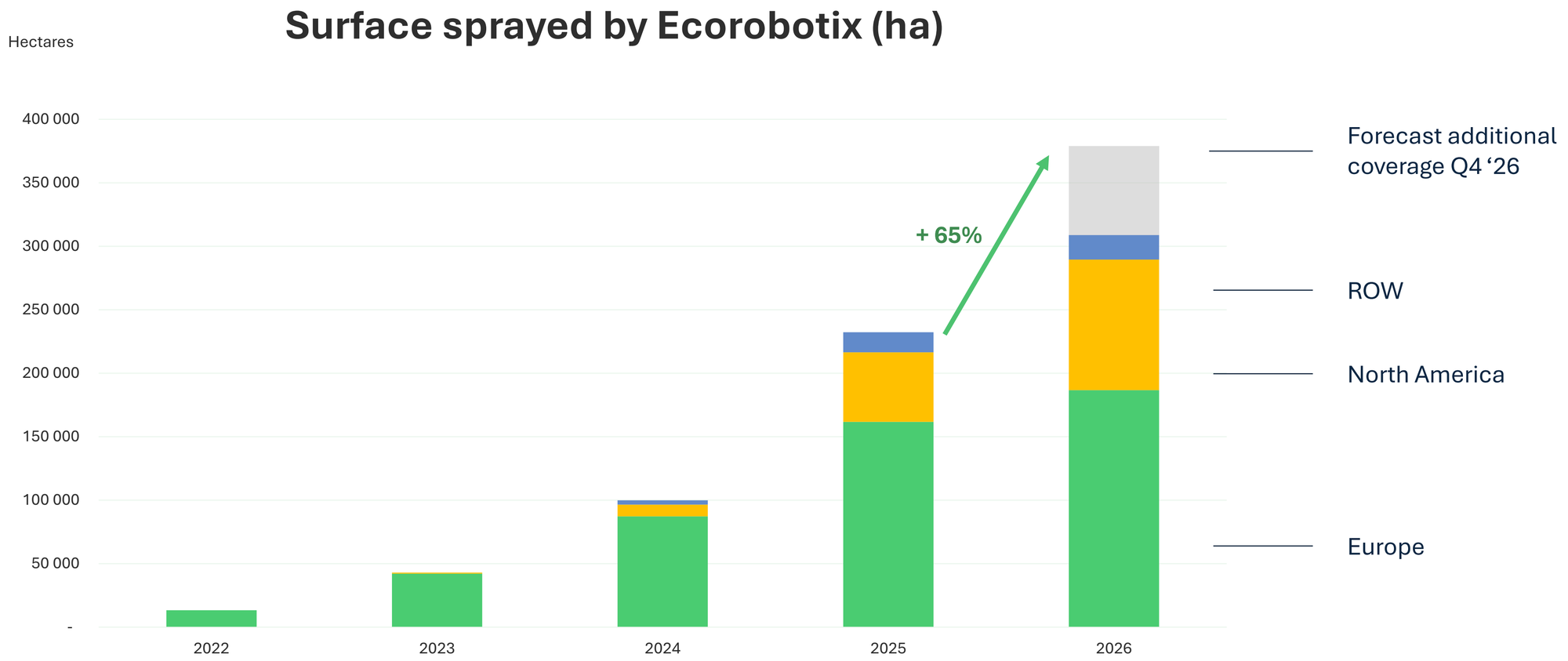
Tomorrow’s AI-based precision crop care

Cost savings in chemical inputs could be as high as $100B p.a. with 50% savings[3)]. This will enable farmers to invest billions in smart spraying technology.

3) The European Commission’s Green Deal target is a reduction of 50% by 2030 for both pesticides and fertilizers with sustainable farming practices and technologies.

Growth opportunity

Ecorobotix usage is growing fast (+65% in ‘26) with massive upside



380k ha sprayed with 2.5 runs in average = 150k ha planted
vs. 94 million ha in vegetables worldwide
= 0,15% of TAM

Growth opportunity in onions

46% penetration in EU/USA; strong potential worldwide



Top Global Markets 2026	Planted Ha	Unique Ha Scanned by ERX	Penetration
Canada	6485	3,057	47%
France	19480	9,049	46%
Germany	20200	9,208	46%
Netherlands	38710	18,481	48%
United Kingdom	8475	6,689	79%
United States	54592	21,683**	40%
Total EU & USA	147942	68,166	46%

Market penetration in onions:

East & South EU:	5%	82k ha total addressable market TAM
Australia:	5%	15k ha TAM
China:	0%	778k ha TAM

* As of August 21st 2026

Customer: Peri & Sons, onion grower in Nevada

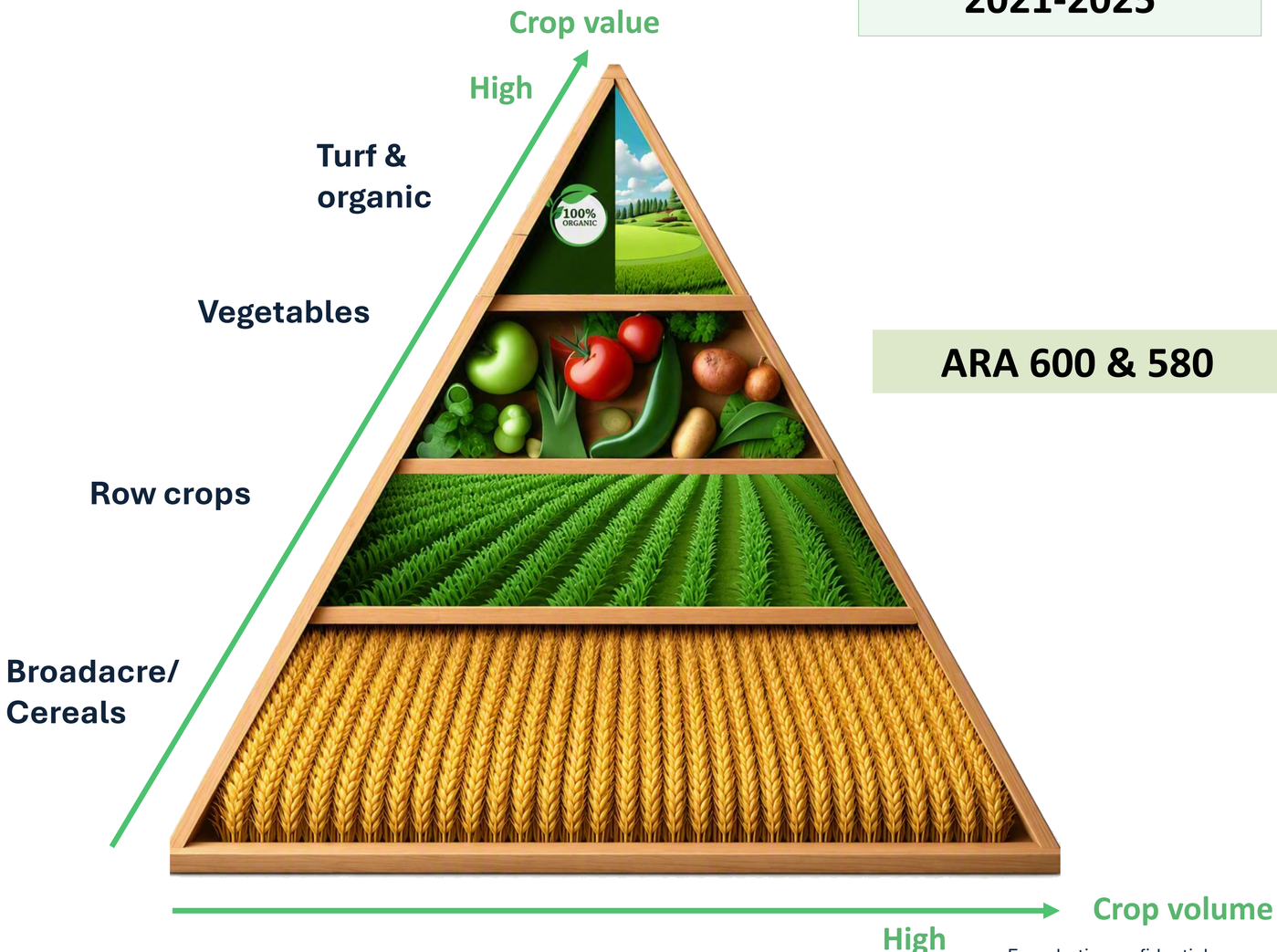


8 ARAs today; potential for 24

Mr. Peri: “we will use ARA on every single inch of my farm this year”

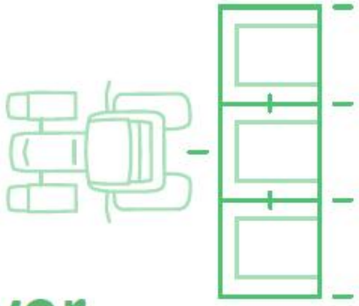
Product Range

Major product launch in Q1’27 to complete range in high/mid value crops



2021-2025	2026	2027	2028	2029
	ALBA 225			
		ARA 620 & 595		
		ARA 200		
ARA 600 & 580	ARA 620 & 595			
		ARA 700		
		ARA 900		
		ARA 1200		

ARA



Ultra-High Precision Sprayer

- Driving speed: 7.2 km/h
- Up to 4 hectares per hour
- Weight of ARA: 1200 kg
- Front tank capacity: 900 liters
- Connection on the tractor: 540 PTO + hydraulics

ARA 595 – 5.95 m working width
ARA 620 – 6.20 m working width
ARA 700 – 7.00 m working width



ARA 900 and 1200

- For row crops
- 9.00 m and 12.00 m ARA machines
- Up to 10 hectares per hour
- Highly automatized and compact for transport







Ecorobotix UHP database

World’s largest image labelling in multiple agronomic contexts

Ecorobotix labelized image



Here is the crop (onion):

Context: black soil (Galmiz, CH), peat, dry

Weeds (monocotyledon & dicots <0.2-1cm)
Crop (onion, 0.5-2cm)
Reflect (rocks, waste, chromatic aberrations)
Dead plants (0.5-3cm)
Rocks, non labelized



On spinach, we've saved up to 95% on products, and with just 5%, we achieved the same efficiency as with traditional methods.

Jean-Claude Orhan, Cenaldi, France

ALBA™

Ultra-High Precision Sprayer for Turfs

Launched in 2026

TAM worldwide:

39,000 golf courses, millions of sport fields

Turf: $100B industry over 65k km2 in the USA

= 4x size of Switzerland

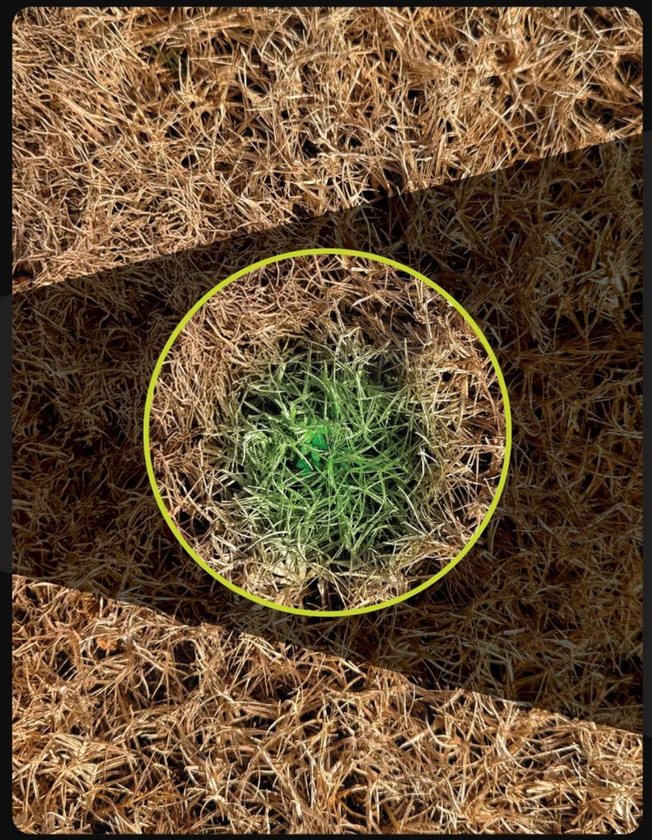




The UHP magic

Spotting tiny weeds in dormant turf (green on green)





Ultra-local precision targeting of 1.2 x 1.2-inch



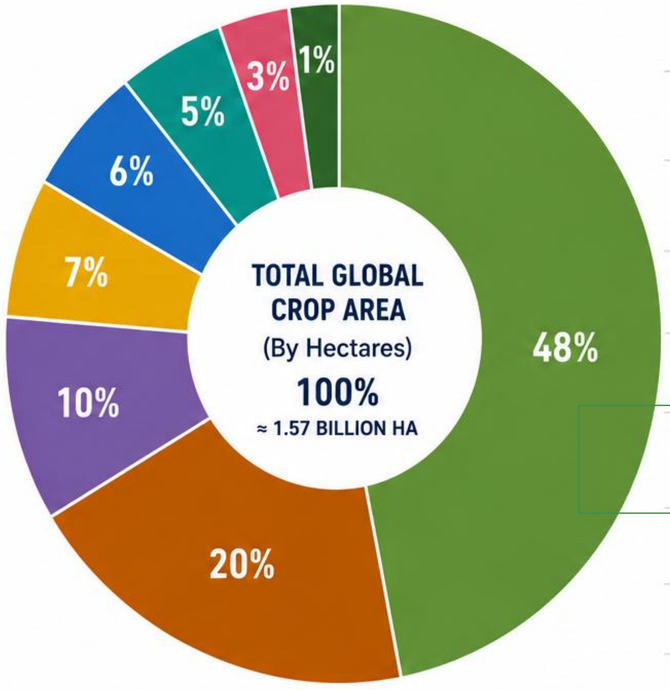
Spotting and treating hidden *Poa annua*.

Growth opportunities

Veggies represent only 6% of the total ag spraying market

SHARE OF GLOBAL CROP AREA BY CROP TYPE (BY HECTARES)

Based on average annual harvested area (2022–2024)



CROP TYPE	SHARE OF GLOBAL CROP AREA	AREA (MILLION HA)	EXAMPLES
1. CEREALS	48%	752	Wheat, Rice, Maize, Barley, Sorghum, Millet, Oats, Rye, etc.
2. OILSEEDS	20%	314	Soybean, Rapeseed/Canola, Sunflower, Groundnut, Cottonseed, Sesame, Palm, etc.
3. PULSES (LEGUMES)	10%	157	Beans, Chickpeas, Lentils, Peas, Pigeon Pea, Cowpea, etc.
4. ROOT & TUBER CROPS	7%	110	Potatoes, Cassava, Sweet Potatoes, Yams, Taro, etc.
5. VEGETABLES	6%	94	Tomatoes, Onions, Cabbage, Leafy Greens, Peppers, Cucumbers, Carrots, etc.
6. FRUITS	5%	79	Bananas, Apples, Oranges, Grapes, Mangoes, Berries, etc.
7. SUGAR CROPS	3%	47	Sugarcane, Sugar Beet
8. FIBER CROPS	1%	16	Cotton, Jute, Hemp, Flax, Sisal, Coir, etc.

Notes: Percentages may not add up to 100 due to rounding.

Source: FAO – Food and Agriculture Organization of the United Nations (FAOSTAT, 2022–2024 average)

1 hectare (ha) = 10,000 square meters.

Growth opportunities

Today’s market for Ecorobotix

Growth opportunities

Ecorobotix originates from the heart of Switzerland, the Deeptech Nation



Made in Switzerland

Trust & precision are core values for CH, a world-class agtech ecosystem



Public Research	AI & computer vision	Precision tools & robotics	Ag Chemicals & pharma	Food & trading	AgTech Equipment
ETH zürich	Google	ABB	syngenta	Nestlé	BUCHER
EPFL	IBM, CERN	ROLEX	Roche	dsm-firmenich	Tetra Pak®
Agroscope	logitech	swatch	NOVARTIS	LDC, Givaudan	BÜHLER
ETHZ in top 6 worldwide for engineering, agriculture & biology	Largest R&D centers for Google and IBM outside US	250 years of (ultra-high) precision mechanics	Top crop protection worldwide: Syngenta	Top 4 food traders (80% of global market share) have their main trading desks in CH: ADM, Bunge, Cargil & Louis Dreyfuss	Over 40% of agriculture equipment in Europe comes from Germany and Switzerland

Ecorobotix shareholders

€200m raised from a powerful tech, industrial & food ecosystem



Thank you !



ecorobotix