DATWYLER

System-Critical Components for Demanding Industries Worldwide

Pedro de Mello, Head of Strategy & M&A
Katharina Immoor, Head of Investor Relations

Swiss Quality and Values.
Global Reach and Presence.

A leading co-development partner and manufacturer for system-critical components in advanced healthcare and industrial applications



Serves **global innovation leaders**

> CHF **1'100 million** revenue

>20 production sites across **4** continents

> 7'500 employees

Founded **1915** in Switzerland

Entrepreneurial anchor shareholder **Pema Holding AG**

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Executive Committee Realigned to Deliver the Next Growth Chapter



Volker Cwielong
CEO

20+ years of international leadership experience in industrial manufacturing and automotive supply industries



Judith van Walsum, PhD
CFO

25+ years of global finance, transformation and operational leadership experience in healthcare and life sciences



Michael Höller
COO Division Industrial

20+ years of global operations and manufacturing leadership experience in the automotive industry

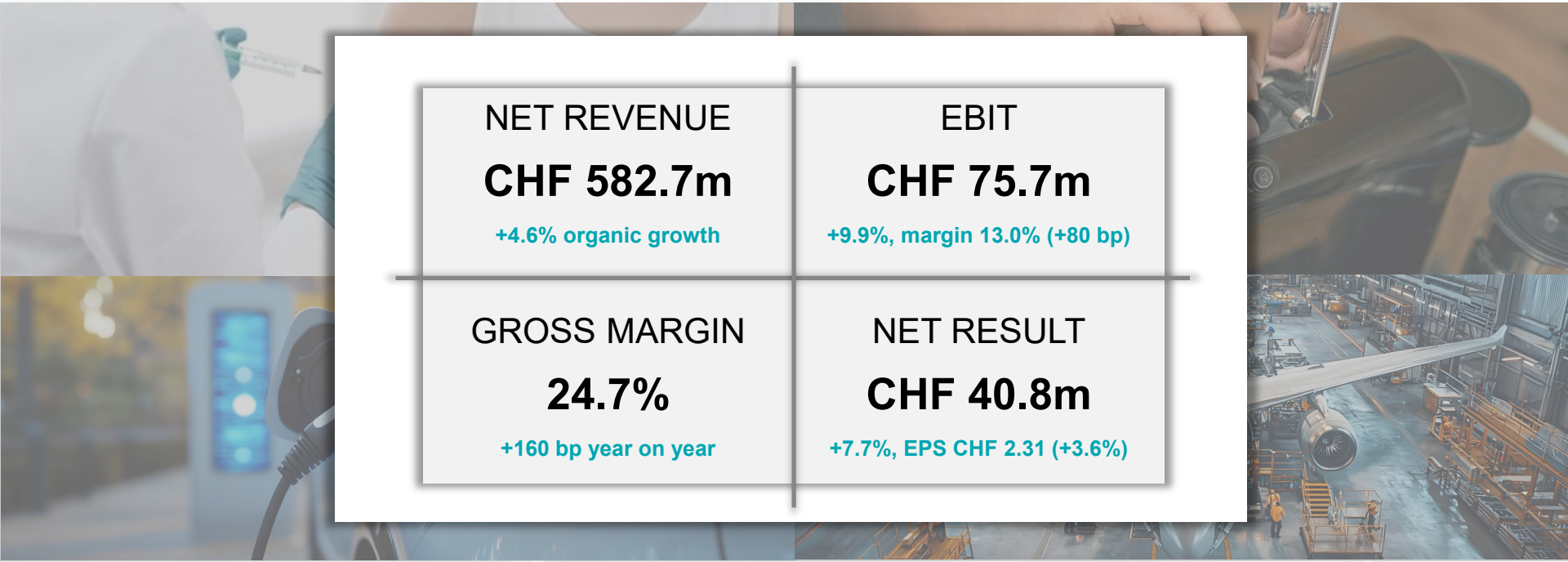


Cindy Reiss-Clark
COO Division Healthcare

20+ years of international leadership experience in pharmaceuticals, biotech and commercial growth strategies

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Delivering Strong Growth and Profitability Gains in a Challenging Industrial Environment While Advancing the Transformation – H1 2026



NET REVENUE	EBIT
CHF 582.7m	**CHF 75.7m**
+4.6% organic growth	+9.9%, margin 13.0% (+80 bp)
GROSS MARGIN	**NET RESULT**
24.7%	**CHF 40.8m**
+160 bp year on year	+7.7%, EPS CHF 2.31 (+3.6%)

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Healthcare Leads Current Growth While the Gradual Industrial Portfolio Shift Builds a Broader, Higher-Margin Growth Base

Datwyler Division **Healthcare**



41%*

Healthcare

Profitable growth driven by the commercial scale-up of GLP-1 products, NeoFlex and extended High Value Offerings

Datwyler Division **Industrial**







27%* **22%*** **10%***

Automotive

Driving focused growth through Chinese OEMs and adjacent mobility applications

Food & Beverage

Solid customer demand, further supported by the Capsul'In integration

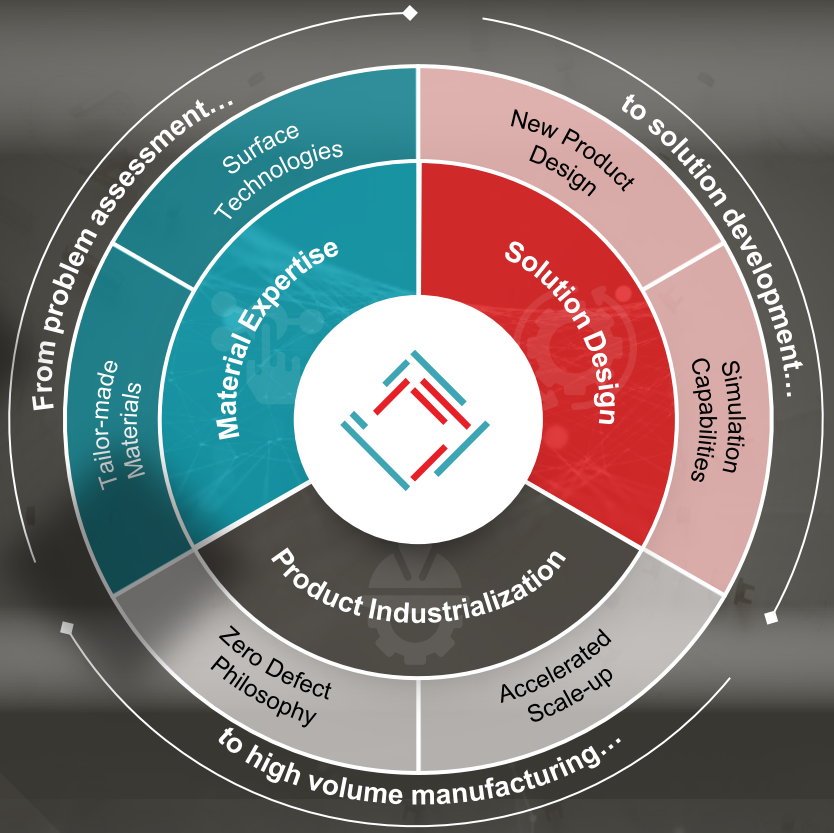
Industries

Portfolio expansion into Aerospace, Medical and data center infrastructure

* Revenue share in H1 2026, including Capsul'in as of 18 Feb 2026

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Clear Strategic Focus: Value Creation from Early-Stage Design to High-Volume Production



- **Market leadership** secured through unique competencies
- Optimized solutions from **early collaboration**
- **End-to-end integration** from design to production
- **Global reach,** local expertise and manufacturing
- **Synergies across the markets** that drive competitive advantage

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Scalable Platforms: Focussing High-Value Solutions Strengthens Differentiation and Entry Barriers

Division **Healthcare**



Healthcare



- Reliable, high-performance components for **high-volume** production
- Advanced **coated** components optimizing functionality and drug compatibility
- Qualified **FirstLine® and RTU/RTP** solutions for biologics and at-home applications

Division **Industrial**



Automotive



- System-critical, high-volume components for **passenger vehicles** across safety, comfort, thermal management and electric drivetrain applications
- Targeted expansion into **adjacent mobility markets**, including commercial vehicles and maritime applications



Food & Beverage



- High-quality solutions for food applications, delivering **superior aroma protection and durability**
- Customer-specific designs and concepts enabling **easy disposal and reuse**
- Focused expansion into **new consumer packaging** applications



General Industries



- Application-specific industrial components engineered for **demanding operating conditions**
- Targeted expansion into adjacent niches with similar performance requirements, incl. **aerospace, medical technology, data centers & robotics**

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Leading Positions in Attractive Niches and Superior Solutions Drive Profitable Growth

	Market Outlook & Demand	Datwyler Advantage & Positioning
	◆ The **injectables market** is expected to grow at **~8% CAGR**, driven by GLP-1 therapies, biologics, and at-home delivery. ◆ Growth is increasing demand for **larger-volume, high-specification** components.	◆ Differentiated **large-volume injectable platforms**, supported by a non-competing partnership model. ◆ HVO represented **38% of H1 2026 sales** and **70% pipeline**, with existing infrastructure supporting **CHF 100–180 million** in incremental sales.
	◆ Relevant market segments expected to grow at **3–4% CAGR.** ◆ **Light-vehicle demand remains stable** but regionally volatile, while BEVs and adjacent **transportation niches** offer attractive growth.	◆ 30% of revenue generated in China, with **strong positions on leading electrification platforms.** ◆ **Shifting into higher-value applications** across passenger cars, commercial vehicles, drones, naval, and rail markets.
	◆ Aluminum-compatible coffee capsules expected to grow at **3–5% CAGR**, supported by increasingly stringent packaging regulations. ◆ Expected demand increase for **aluminum-based solutions** in regulated applications (PPWR)	◆ Highly automated**, large-scale manufacturing** serving 100+ customers worldwide. ◆ Capsul'in adds **vertical integration, premium packaging**, and solution design capabilities enabling growth beyond coffee.
	◆ **Double-digit growth** expected across relevant niches in **aerospace, defense, medical** technologies and **data-center markets.**	◆ Advancing footprint consolidation, primarily in the U.S., to **drive efficiency gains**. ◆ Expanding **in high-growth niches** and leveraging established energy customer relationships to develop **data-center partnerships.**

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New Business Innovation Focused on Commercializing Three Strategic Fields

SoftPulse®

Soft dry electrodes for comfortable biosignal monitoring in hearables, wearables and smart eyewear.



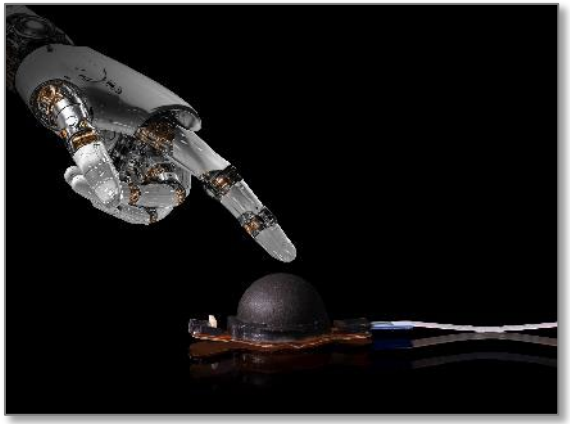
Electroactive Polymers

Energy-efficient or self-powered actuators for reliable locking systems.



Magnetically Active Polymers

Integrated sensors give robotic hands a precise sense of touch for controlled, reliable gripping.



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Halfway Through ForwardNow, All Four Workstreams Are Advancing, with Key Milestones Achieved and Targeted Benefits Confirmed



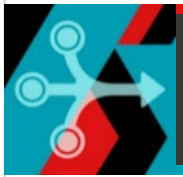
Production network

Key footprint consolidations completed, further initiatives progressing to enable faster and more competitive market access.



Commercial excellence

Significant value captured through preferred development partnerships, securing recurring benefits.



Product portfolio

Products identified through portfolio analysis discontinued; new programs with stronger value contribution awarded.



Target operating model

Lean structures and global standards under implementation, with tangible synergies captured in priority areas.

3 years

Project period from 2025-2027

52 mCHF

Cumulative positive earnings effects within the project period

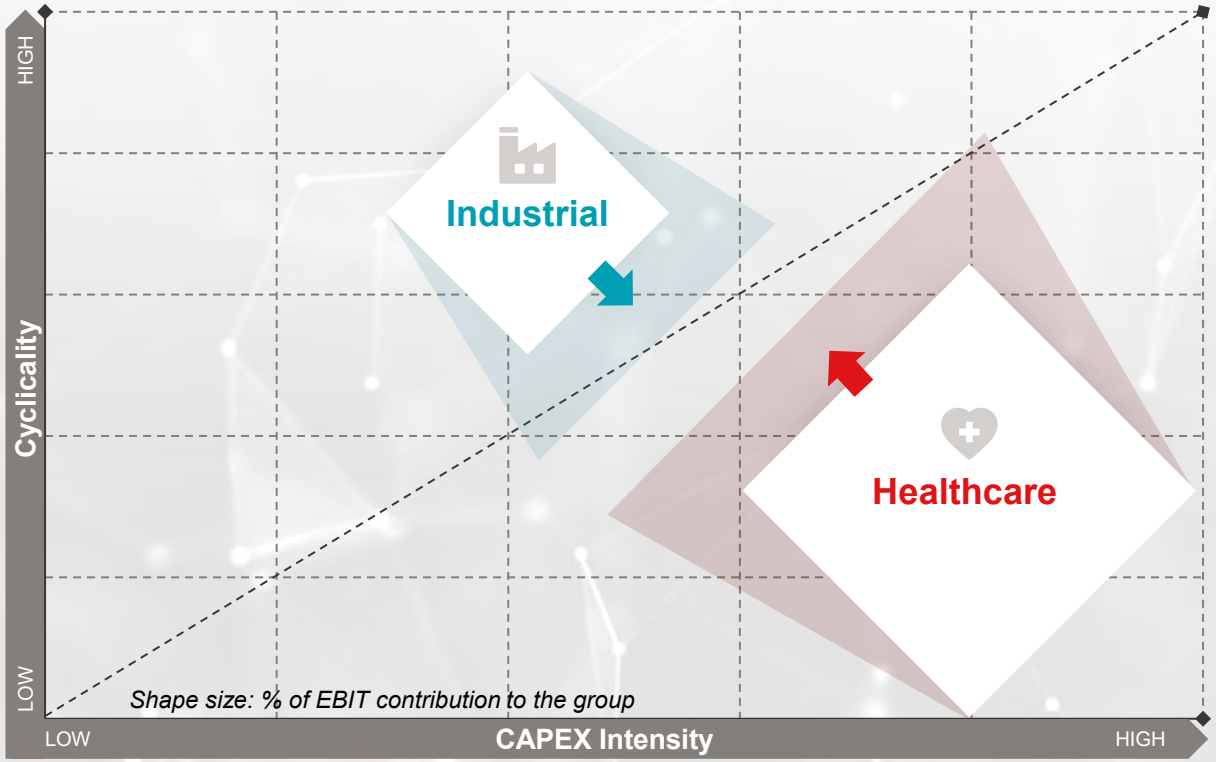
24 mCHF

Annual earnings improvement after completion of all project initiatives

One-time negative effect of 37.9 mCHF in the reporting year 2024

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Disciplined Capital Allocation Balancing Profitability, Cyclicality and Investment Intensity



- Based on our current market positions, we will **ensure** that our **future organic growth** will lead to a more profitable and **less cyclical and investment intensive** business **portfolio.**
- Our **capital allocation** follows a disciplined approach to sustainably **implement our growth and margin targets** and increase Datwyler's competitiveness and resilience.
- In a longterm view, **selective inorganic growth** will be a **strategic lever** to grow in low cyclical and high margin markets.

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Mid-Term Targets Under Normal Operating Market Conditions Remain Intact

GROUP

Revenue CAGR (organic)	Higher single digit
EBIT-margin	17% plus

HEALTHCARE DIVISION

Revenue CAGR	~8%
EBIT-margin	~22%



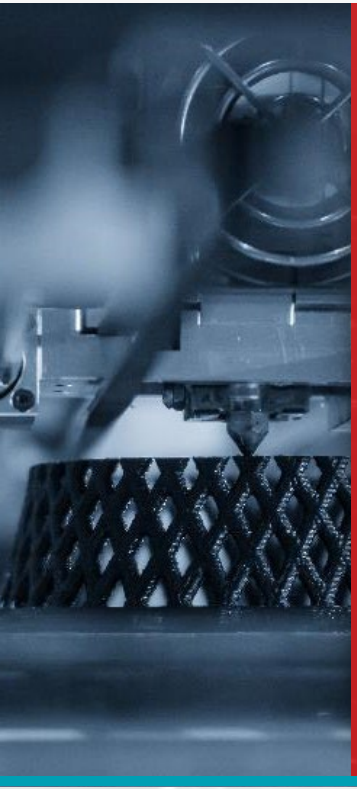


INDUSTRIAL DIVISION

Revenue CAGR	~4%
EBIT-margin	~12%

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Thank you.
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Disclaimer

This presentation contains forward-looking statements that reflect the Group's current expectations regarding market conditions and future events and are therefore subject to a number of risks, uncertainties and assumptions. Unanticipated events could cause actual results to differ from those predicted and from the information contained in this presentation. All forward-looking statements in this presentation are qualified in their entirety by the foregoing.

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